



# **UNIDO Interventions on Energy Efficiency** for **MSMEs** By **Debajit Das** (National Project Coordinator) d.das@unido.org











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### **Market Transformation Project Objective**

To promote the implementation of energy efficiency in the MSME sector

To create and sustain a revolving fund mechanism to ensure replication of energy efficiency measures in the sector

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Scaling-up energy efficiency measures and consequently promote a cleaner and more competitive MSME industry in India.







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### **Project Components**







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### **Clusters in Focus**

Sl. No.	Clusters
1	Surat <b>(Textile)</b>
2	Orissa <b>(Sponge Iron)</b>
3	Vellore (Rice Mill)
4	Jorhat <b>(Tea)</b>
5	Batala, Jalandhar & Ludhiana <b>(Forging)</b>
6	Ankleshwar <b>(Chemical)</b>
7	Muzaffarnagar <b>(Paper)</b>
8	Varanasi ( <b>Textile)</b>
9	East and West Godavari (Ceramics)
10	Howrah (Iron and Steel)







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### **Project Approach**







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### **Association Support**







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### **Project Mechanism**







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#### **Technology – 1 Replacement of Reciprocating Compressor With VFD enable Screw Compressor With PM Motor**



INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT





#### **Technology Parameters (Based on Case Study)**



INCLUSIVE AND SUSTAINABLE INDUSTRIAL DEVELOPMENT





#### **Case Study of Demonstrations (Screw Compressors)**

Sl. No.	Parameters	Values	
1	No. of beneficiaries	Two	
2		Demo-1	Demo-2
3	Demo project duration	March to May, 2019	
4	Completion of post implementation verification. (M&V)	May 14, 2019	May 15, 2019
5	Selection of technology supplier	By competitive bidding	
6	Overall project cost	₹6.70 lakhs	₹12.5 lakhs
7	Baseline specific energy consumption	0.29 kW/CFM	0.32 kW/CFM
8	Achieved specific energy saving	0.16 kW/CFM	0.17 kW/CFM
9	Saving (%)	44	46
10	Monetary saving/year	₹4.8 lakhs	₹14.5 lakhs
11	Simple payback period (months)	17	10







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#### Technology – 2 Online Combustion Efficiency Monitoring & Control System (Oxygen Trimming & Excess Air Control)







#### Technology – 3 Condensate and Flash Steam Recovery Through Pressure Power Pump

#### Existing Technology (Electrical Pump Based)



#### **Proposed Technology** (Pressure Power Pump Based)









#### **Technology – 4 PLC Control Jet Dying Machines**



#### Proposed Technology (PLC Based Control)









#### **Technology – 4 Comparison of Technologies**

Parameter	Existing Technology	Proposed Technology
Control Mechanism	Manual	Automatic
Reduction in Batch Time	NA	20%
Water Consumption	Higher	Less
Monitoring System	No	Yes
Chemical Requirement	High	Low
Steam Consumption	High	Low
Manpower Requirement	6 -8	2-3







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#### **Basic Business Model**







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#### **Benefits of Financial Model**



#### Installation of Permanent magnet motor with VFD based Compressor at Surat



#### Promoting Market Transformation for Energy Efficiency in Micro, Small and **Medium Enterprises Cluster: Surat Textile Cluster** Post Implementation Monitoring & Verification Audit Narayan Processors (151-152, Pandesara - GIDC, Navsari to Surat road, Pandesara, Surat, Gujarat 394221) (Technology: Replacement of reciprocating compressor with screw compressor along with VFD and minimum IE 3 class efficiency motor) Details Particulars UoM **Design Details** Make Venus Compressors Rotary Screw Compressor with VFD and Permanent Magnet Motor Туре Pandesara, Surat, Gujarat Location Textile Dyeing and Printing Process used in 282.56 Rated capacity cfm 45 kW Motor capacity 60 hp Motor capacity 1.00 m **Receiver Volume** 0.2 m Additional hold-up volume 8 kg/cm<sup>2</sup> Design Pressure **Operational Parameters** 7 kg/cm<sup>2</sup> **Operating Pressure** 0 Initial Pressure kg/cm<sup>2</sup> 1.033 kg/cm<sup>2</sup> Atmospheric Pressure Load time @operating 1.01 min pressure 33 °C Inlet air temperature 48.40 kW Loading Power Analysis 8.05 m<sup>3</sup>/min Actual FAD 284.32 cfm Actual FAD 0.17 Specific Power Consumption kW/cfm

This is to certify that post implementation monitoring & verification audit has been conducted on 14<sup>th</sup> May 2019 has been conducted in presence of :

Sachin Sharma, DESL

Neha Sharma, EESL

Mr. Prakash, Venus Compressor

Mr. Jitendrabhai , Narayan Processors





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#### **Approved Technologies**

- 1. Replacement of Reciprocating Compressor with VFD Enabled Screw Compressor with PM Motor in Surat Textile Cluster
- 2. Condensate and Flash steam Recovery in Surat Textile cluster
- 3. PLC Control Jet Dyeing Machine in Surat Textile cluster
- 4. Replacement of Existing Dryer with LSU Dryer in Vellore Rice Cluster
- 5. Online combustion efficiency monitoring and control system for Surat textile cluster.
- 6. Installation of back pressure turbo generator for power generation for Surat textile cluster.

- Replacement of steel / aluminum blade with Fibre Reinforced Plastic (FRP) blades in withering fan for Jorhat tea cluster.
- 2. Installation of automation and control system of withering process for Jorhat tea cluster.
- 3. Installation of energy efficient modulating burner with temperature-based control system in natural gas fired dryer for Jorhat tea cluster.
- 4. Replacement of conventional lathe machine with special purpose machine for BJL cluster.
- 5. Installation of energy efficient vacuum pump instead of old inefficient vacuum pump for Muzaffarnagar Paper cluster.
- 6. Installation of Combustion control system for Varanasi Textile cluster.
- 7. Replacing existing Non-IBR boiler with IBR boiler for Vellore Rice cluster.

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### **Expected Outcomes of the Program.**

<b>Energy Saving</b>	
<b>110,000</b> ToE	

Investment Potential 150 mn \$

Reduction in CO<sub>2</sub> Emission 1.0 mnT

Industries to be Benefitted 470 nos.









#### **UNIDO Long Term Energy Efficiency Intervention**

#### Facility for Low Carbon Technology Deployment : Objectives of the Project

- Identify high-impact challenges that if solved has potential for energy saving and emission reduction
- o Identify solutions to such challenges and addresses the market demand and supply gap, by
  - Facilitating demonstration, to validate the efficacy of innovative solutions
  - Promoting scale-up of innovative technology innovations and
  - Strengthening Innovation Eco-system







#### **Technology Verticals for Innovation Challenge**

- Waste Heat Recovery
- Space Conditioning
- Pump & Pumping System

(1<sup>st</sup> cycle for all three completed)



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### **Incentives offered for participation in the Challenge**







### **Qualifiers for Innovations**

All innovative solutions should clearly demonstrate the replication potential and opportunities for scale-up, and also the following:

- Innovations that result in overall efficiency improvements
- Emerging and novel technology applications that reduces energy consumption
- Design improvements that reduce energy consumption and overcome application constraints;
- Fossil fuel reduction in applications or integration of renewable energy.





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Space Conditioning Waste Heat Outcome: 2018 Innovation 127 applications Pumps & **Challenge Round** Replication of innovative solutions in Industries 37 applications shortlisted **13 winners** Low Carbon Technology Innovation & Deployme Support of US \$ 500,000 for Technology demonstration UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION Independent Validation In field by CII - GBC • NABL accredited lab

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### **Innovative Pumping Solutions**









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Kethworks Pvt. Ltd., Pune

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- **Kethworks** offers solar-powered irrigation systems targeting small-plot farmers in eastern India where kerosene or diesel pumps are prevalent
- Innovation: Portable Solar Pump for Smallholder Farmers
  - $\checkmark$  A portable submersible centrifugal pumps that runs on solar energy
  - ✓ 1/3 hp pump, weighs 4kg, powered by 320 watts of solar
  - Unique design of pump internals reduces power requirement reduces the size of solar panels required – adds to portability





### Shakti Pumps (India) Ltd



#### **FLCTD Innovation: Shakti SLIP Start Synchronous Run Motor (S4RM)** based Pump Set

- ✓ The S4RM technology-based pump sets incorporate line start magnetic motors which do not require any VFDs to operate
- ✓ A direct replacement of conventional induction-motor based pump-set
- ✓ Reduces the life cycle cost of pumping system, with lowered energy use







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### **Basil's Pump Innovation Details**

Basil Pumps use Brushless high-speed DC Motors to improve the efficiency, reduce the material content as well as the size of the pump

- $\checkmark$  No inverter for solar operation
- ✓ Compact Size
- ✓Totally off grid
- ✓ State of the Art Electronic Controls
- ✓IT Enabled for Remote Control
- ✓ Integrate with Building Automation



#### **FLCTD** support for demonstration:

- ✓ High Pressure Pumps for RO
- ✓ Booster Pumps for high-rise buildings
- ✓ Submersible Pumps 1 ~ 5 HP

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## Industry Engagement

### FLCTD support: 'de-risk' innovative technology

- ✓ solicit inputs which can help us to develop 'innovation challenge'
- ✓ seek interest in conducting demonstration of winning technologies
- Identify entrepreneur / supplier with innovative solutions designed but not yet demonstrated and validates







# Thank you

**Debajit Das** 

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Promoting Market Transformation of Energy Efficiency in MSMEs

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