# DETAILED PROJECT REPORT ON

## ENERGY COST REDUCTION WITH ENERGY EFFICIENT MOTOR (7.5 HP)



**Bureau of Energy Efficiency (BEE)** 

**Prepared By** 

**Reviewed By** 





## ENERGY COST REDUCTION WITH ENERGY EFFICIENT MOTOR

(CAPACITY-7.5HP)



**JODHPUR LIMESTONE CLUSTER** 



### Detailed Project Report on Energy Efficient Motors for Elevator motor (Capacity-7.5HP)

Limestone SME Cluster, Jodhpur (Rajasthan) (India)

New Delhi: Bureau of Energy Efficiency

Detail Project Report No.: JDP/EEM/03



#### For more information please contact

Bureau of Energy Efficiency (BEE) Telephone +91-11-26179699

(Ministry of Power, Government of India) Fax +91-11-26178352

4<sup>th</sup> Floor, Sewa Bhawan Websites: <u>www.bee-india.nic.in</u>

Email:

R. K. Puram, New Delhi – 110066 <u>jsood@beenet.in/pktiwari@beenet.in</u>



#### Acknowledgement

We sincerely appreciate the efforts of industry, energy auditors, equipment manufacturers, technology providers, consultants and other experts in the area of energy conservation for joining hands with Bureau of Energy Efficiency (BEE), Ministry of Power, Government of India for preparing the Detailed Project Report (DPR) under BEE SME Program in SMEs clusters. We appreciate the support of suppliers/vendors for providing the adoptable energy efficient equipments/technical details to the SMEs.

We have received very encouraging feedback for the BEE SME Program in various SME Clusters. Therefore, it was decided to bring out the DPR for the benefits of SMEs. We sincerely thank the officials of BEE, Executing Agencies and ISTSL for all the support and cooperation extended for preparation of the DPR. We gracefully acknowledge the diligent efforts and commitments of all those who have contributed in preparation of the DPR.



#### **Contents**

| List of | Annexure   | vii  |
|---------|--|------|
| List of | Tables   | vii  |
| List of | Figures  | vii  |
| List of | Abbreviation   | viii |
| Execu   | tive summary   | ix   |
| About   | BEE'S SME program  | xi   |
|         |  |      |
|         |  |      |
| 1       | INTRODUCTION   | 15   |
| 1.1     | Brief introduction about Cluster                           | 15   |
| 1.2     | Energy Performance in Jodhpur Lime stone cluster           | 18   |
| 1.2.1   | Average Production   | 18   |
| 1.2.2   | Energy Consumption   | 18   |
| 1.2.3   | Specific Energy Consumption                                | 20   |
| 1.3     | Proposed Technology  | 20   |
| 1.3.1   | Description About Existing Technology                      | 20   |
| 1.4     | Establishing the Baseline for Proposed Technology          | 20   |
| 1.5     | Barriers in Adoption of Proposed Technology                | 20   |
| 1.5.1   | Technological Barriers                                     | 20   |
| 2       | PROPOSED TECHNOLOGY  | 21   |
| 2.1     | Detailed Description of Technology                         | 21   |
| 2.1.1   | Description of Technology                                  | 21   |
| 2.1.2   | Technology Specification                                   | 24   |
| 2.1.3   | Suitability or Integration with Existing Process & Reasons | 24   |
| 2.1.4   | Availability of Technology                                 | 24   |
| 2.1.5   | Source of Technology                                       | 24   |
| 2.1.6   | TERMS & CONDITION AFTER SALES                              | 24   |



| 2.1.7 | Process Downtime during Implementation                                | 24 |
|-------|---|----|
| 2.1.8 | Life Cycle Assessment   | 24 |
| 2.1.9 | Suitable Unit for Implementation of the Identified Technology         | 25 |
| 3     | ECONOMIC BENEFITS FROM PROPOSED TECHNOLOGY                            | 25 |
| 3.1   | Technical Benefits  | 25 |
| 3.2   | Monetary Benefit  | 25 |
| 3.3   | Social Benefit  | 26 |
| 3.4   | Environmental Benefit   | 26 |
| 4     | INSTALLATION OF THE PROPOSED TECHNOLOGY                               | 27 |
| 4.1   | Cost of Technology Implementation                                     | 27 |
| 4.2   | Arangements of Funds  | 27 |
| 4.3   | Financial Indicators  | 28 |
| 4.4   | Sensitivity Analysis in Realistic, Pessimistic & Optimistic Scenarios | 29 |
| 4.5   | Procurement & Implementation Schedule                                 | 20 |



#### List of Annexure

| Annexure-1 Energy Audit Data used for Baseline Establishment | 30 |
|--|----|
| Annexure 2 Detailed Technology Assessment Report             | 31 |
| Annexure-3 Detailed Financial Calculation                    | 32 |
| Annexure-4 Procurement & Implementation Schedule             | 36 |
| Annexure-5 Breakup of Process Downtime                       | 37 |
| Annexure-6 Details of Technology Service Providers           | 38 |
| Annexure-7 Quotation for Energy Efficient Motors             | 39 |
| Annexure-8 Loan Application Formz                            | 50 |

#### List of Tables

| Table 1.1 Details of Energy Consumption at Jodhpur Cluster | . 15 |
|--|------|
| Table 1.2 Production wise Unit breakups                    | . 16 |
| Table 1.3 Products Manufactured                            | . 16 |
| Table 1.4 Annual productions from a typical unit           | . 18 |
| Table 1.5 Energy Consumption for Kiln                      | . 19 |
| Table 4.1 Details of Proposed Equipment Installation cost  | . 27 |
| Table 4.2 Financial Indicators of Proposed Technology      | . 28 |
| Table 4.3 Sensitivity Analysis in Different Scenarios      | . 29 |
| Table 4.4 Procurement and Implementation Schedule          | . 29 |

#### List of Figures



| Figure 1.1: Process flow cha | t3 |
|------------------------------|----|
|------------------------------|----|

#### List of Abbreviations

BEE Bureau of Energy Efficiency

SME Small and Medium Enterprises

DPR Detailed Project Report

GHG Green House Gases

PF Power Factor

EEF Energy Efficient Motor

**CDM** Clean Development Mechanism

DSCR Debt Service Coverage Ratio

NPV Net Present Value

IRR Internal Rate of Return

ROI Return on Investment

MT Metric Tonne

SIDBI Small Industries Development Bank of India



#### **EXECUTIVE SUMMARY**

CII – AVANTHA Centre for Competitiveness for SMEs, one of the Centre of Excellence of Confederation of Indian Industry (CII) is executing BEE - SME Program in Jodhpur Lime Stone Cluster, supported by Bureau of Energy Efficiency (BEE) with an overall objective of improving the energy efficiency in cluster units.

Jodhpur Lime Stone cluster is one of the largest Lime clusters in India; accordingly this cluster was chosen for energy efficiency improvements by implementing energy efficient measures / technologies, so as to facilitate maximum replication in other Lime Stone units in India.

The main energy forms used in the cluster units are Pet coke and grid electricity. In Lime Stone units, pet coke bill is about 80% of total plant energy bill and rest is of electricity. Pet-coke is used as fuel in kiln for getting quick lime from raw lime stone.

Hydrators, Classifier, Pulveriser, and Hammer Mills are the main area where motors are installed.

7.5 HP Induction motor is the prime movers for the Elevator system. At the time of audit following parameters were measured for Elevator motor.

Voltage = 409 v

Current = 2.0 to 3.5 A

Power = 1.0 to 2.0 KW

It was observed that the maximum of motors are re-winded more than 5 times and were under loaded which leads to higher power consumption and lower operating efficiency. Also old inefficient motors in the efficiency range of 70 - 85% are in use.

This DPR studies in detail the proposal for the replacement of old 7.5 HP Elevator motor with energy efficient motor.



Project implementation will lead to saving of Rs. 0.19 Lakh per year per motor, with a capital investment of Rs 0.48 Lakh /Motor. This investment will have a payback period of about 25 months.

The total investment, debt equity ratio for financing the project, monetary savings, Internal rate of return (IRR), Net present value (NPV), Return on investment (ROI) etc for implementing installation of energy efficient motors is furnished in Table below.

| Financials for BEE projects                               |                     |       |  |  |  |
|---|---------------------|-------|--|--|--|
| Name of Project Replacement of Old and Inefficient motors |                     |       |  |  |  |
|   | Units               | Value |  |  |  |
| Cost of equipments  | Rs (Lakhs)          | 0.4   |  |  |  |
| Saving Potential  | Rs (Lakhs) per year | 0.19  |  |  |  |
| IRR   | %                   | 10.9  |  |  |  |
| NPV   | Rs(Lakhs)           | 0.01  |  |  |  |
| ROE   | %                   | 98    |  |  |  |
| Simple payback period                                     | Months              | 25    |  |  |  |

The projected profitability and cash flow statements indicate that the project implementation will be financially viable and technically feasible.



#### **ABOUT BEE'S SME PROGRAM**

Bureau of Energy Efficiency (BEE) is implementing a BEE-SME Program to improve the energy performance in 25 selected SMEs clusters. Jodhpur Lime Stone Cluster is one of them. The BEE's SME Program intends to enhance the energy efficiency awareness by funding/subsidizing need based studies in SME clusters and giving energy conservation recommendations. For addressing the specific problems of these SMEs and enhancing energy efficiency in the clusters, BEE will be focusing on energy efficiency, energy conservation and technology up gradation through studies and pilot projects in these SMEs clusters.

#### Major activities in the BEE -SME program are furnished below:

#### **Energy Use and Technology Audit**

The energy use technology studies would provide information on technology status, best operating practices, gaps in skills and knowledge on energy conservation opportunities, energy saving potential and new energy efficient technologies, etc for each of the sub sector in SMEs.

#### Capacity Building of Stake Holders in Cluster on Energy Efficiency

In most of the cases SME entrepreneurs are dependent on the locally available technologies, service providers for various reasons. To address this issue BEE has also undertaken capacity building of local service providers and entrepreneurs/ managers of SMEs on energy efficiency improvement in their units as well as clusters. The local service providers will be trained in order to be able to provide the local services in setting of energy efficiency projects in the clusters.

#### **Implementation of Energy Efficiency Measures**

To implement the technology up gradation projects in clusters, BEE has proposed to prepare the technology based detailed project reports (DPRs) for a minimum of five technologies in three capacities for each technology.



### Facilitation of Innovative Financing Mechanisms for Implementation of Energy Efficiency Projects

The objective of this activity is to facilitate the uptake of energy efficiency measures through innovative financing mechanisms without creating market distortion.



#### 1.0 INTRODUCTION

#### 1.1 Brief Introduction about Cluster

Jodhpur SME Cluster is one of the largest Lime stone clusters in India, which is famous for manufacturing of hydrated lime. Jodhpur limestone cluster is well connected by rail, road and air ways. The nearest airport is at Jodhpur, which is 15 KM from Jodhpur by road.

There are approximately 100 lime stone units in this cluster which are engaged in manufacturing of hydrated lime.

Table 1.1 Details of Energy Consumption at Jodhpur Cluster

| S.No | Type of fuel | Unit     | Value  | % contribution in Equivalent Energy Term |
|------|--------------|----------|--------|--|
| 1    | Pet coke     | MT/year  | 1200   | 75                                       |
| 2    | Electricity  | kWh/year | 120000 | 25                                       |

#### **Energy Usage Pattern**

Average monthly electricity consumption in lime stone units ranges from 1 lakh to 2 lakh kWh depending on the size of the plant. In thermal energy, solid fuel pet coke is used in kiln in all plants. Solid fuel consumption (Petcock) in kiln varies from 500 MT/ year to 2500 MT / year of hydrated lime production. On an average 3 MT of Pet coke is used to get 15 MT of quick lime.

#### Classification of Units

The Lime stone cluster units can be categorized into following four types based on production capacity

- 1) Large Scale Units
- 2) Medium Scale Units
- 3) Small Scale Units



#### **Production wise Unit Breakup**

Jodhpur Lime Stone cluster can be broken into three categories viz. small, medium and large size unit. Table 1.2 shows that production wise breakup of Lime stone cluster.

Table 1.2 Production wise Unit breakups

| Type of Unit      | Number of units | Production range (<br>MT/Annum) |
|-------------------|-----------------|---------------------------------|
| Small Scale unit  | 10-15           | Less than 5000                  |
| Medium Scale Unit | 65-70           | 5000-15000                      |
| Large Scale Unit  | 2-5             | More than 15000                 |

Table 1.3 Products Manufactured

S.No Type of Product Units

1 Hydrated Lime 50-55

2 Quick Lime 10-15



#### **Production Process of Hydrated lime**

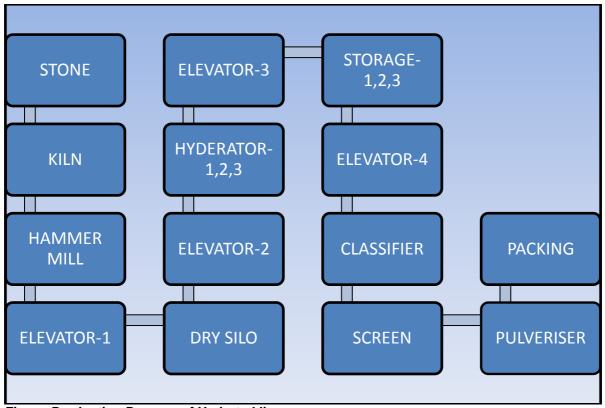


Figure Production Process of Hydrated lime

Figure 1.1 Process Flow Diagram of Hydrated Lime



#### **Hydrated Lime Production**

In lime stone industry kiln is major consumer of energy. Conventionally it is done in direct flame to fire the products. Kiln is batch type kiln, where raw material is fed from top side and at bottom after 12-13 hrs finished product (quick lime) is taken out.

Raw product undergoes loading section, combustion zone, cooling zone and then under loading section. Material movement is by gravity. Kiln is constructed with refractory and insulating bricks. Lime Stone cluster units in Jodhpur region producing large quantity of quick lime and hydrated lime.

Lime stone cluster in Jodhpur is spread across a large number of small companies, each company comprises of about 1 to 5 number of production units. Capacity of company varies from 15TPD to about 75TPD.

#### 1.2 Energy Performance in Lime stone cluster

#### 1.2.1 Average Production

Annual production in typical unit in Jodhpur Lime Stone cluster is given in Table 1.4 below:

Table 1.4 Annual productions from a typical unit

| Type of Unit      | Number of units | Production range (MT) |  |
|-------------------|-----------------|-----------------------|--|
| Small Scale unit  | 10-15           | Less than 250         |  |
| Medium Scale Unit | 65-70           | 250-1500              |  |
| Large Scale Unit  | 2-5             | More than 250         |  |

#### 1.2.2 Energy Consumption

Energy Consumption (Electrical and/or Thermal) in a typical lime stone plant for Kiln is given in Table below:



Table 1.5 Energy Consumption for Kiln

| Type<br>of Kiln   | Energy<br>type<br>Used | Running<br>Hrs/Day | Production<br>Capacity        | Fuel<br>Consumption/Day | Specific Energy<br>Consumption/Ton<br>Quicklime | Specific<br>Energy<br>Consumption<br>in Rupees |
|-------------------|------------------------|--------------------|-------------------------------|-------------------------|---|--|
| Vertical<br>Shaft | Pet<br>Coke            | Continuous         | 15T<br>Quicklime<br>Lime/ day | 2.5-3.0 MT Pet<br>coke  | 0.2 MT Pet coke/T<br>Quicklime                  | Rs 1.44/Kg of<br>Quick lime                    |

For production of hydrated lime, apart from pet coke electricity energy is also used. Mainly Electricity is used for running hydrator, hammer, Classifier, elevators, blowers, rollers & conveyers of the kiln etc.

Specific energy consumption for both electrical energy and thermal energy for Crushing & Hydration motors is given in table 1.6 below.

Table 1.6 Specific Energy Consumption for Crushing & Hydration motors

| Type of process            | Energy<br>type<br>Used | Running<br>Hrs/Day | Production<br>Capacity       | Electricity<br>Consumption | Specific Energy<br>Consumption/Ton<br>Hydrated Lime | Specific<br>Energy<br>Consumption<br>in Rupees |
|----------------------------|------------------------|--------------------|------------------------------|----------------------------|---|--|
| Crushing<br>&<br>Hydration | Electricity            | 8 to 10            | 18T<br>Hydrated<br>Lime/ day | 250 -270 KWh               | 14-16 Kwh   | Rs 75.0  |



#### 1.2.3 Specific Energy Consumption

Pet coke consumption in Kiln is in the range of 2.5 – 3.0 Tonnes to produce around 15 Tonnes of quick lime. So, based on the lime output from Kiln, Specific energy consumption is coming around 0.2 Tonnes of Reliance pet coke (@ 7400 Kcal/kg)/T of quick lime produced.

#### 1.3 Proposed Technology/Equipment

#### 1.3.1 Description of Existing Technology/Equipment

Hydrators, Classifier, Pulveriser, and Hammer Mills are the main area where motors are installed.

7.5 HP Induction motor is the prime movers for the Elevator systems. At the time of audit following parameters were measured for Elevator motor.

Voltage = 409 v

Current = 2.0 to 3.0 A Power = 1.0 to 2.0 KW

It was observed that the maximum of motors are re-winded more than 5 times and were under loaded which leads to higher power consumption and lower operating efficiency. Also old inefficient motors in the efficiency range of 70 - 85% are in use.

#### 1.4 Benchmarking for Existing Specific Energy Consumption

Presently the Limestone cluster in Jodhpur is operating with very old and inefficient motors. Installation of Energy efficient motors in place of re-winded motors will save the power as Energy efficient motors (EEF1) have 4-5 % efficiency higher than standard motor.

#### Advantages:-

- Less power consumption
- High efficiency
- Less losses
- Wide range with good efficiency
- Less starting torque

#### 1.5 Barriers in Adoption of Product Technology/Equipment

#### 1.5.1 Technological Barrier

In Jodhpur Lime Stone cluster, overall technical understanding on lime



stone manufacturing is good and rapidly increasing, however awareness and information about the new and emerging energy efficiency technologies available in market is less.

- In this cluster there is lack of leadership to take up the energy efficiency projects.
- The majority of the limestone plant owners are only concern about their production instead on efficiency improvement.
- Dependence on local equipment suppliers for uninterrupted after sales service

#### 1.5.2 Financial Barrier

- The majority of the unit owners are of the view that it makes business sense for them to invest in enhancing production capacity rather than making investment in energy efficiency.
- The unit owners in the cluster are wary of approaching banks for financial assistance due to their old perception that getting loan sanctioned from Banks involves lot of paper work / documentation and needs collateral security.

#### 1.5.3 Skilled Manpower

In Jodhpur Lime Stone cluster, the availability of skilled manpower is one of the limitations, this issue gets further aggravated due to more number of lime stone units as compared to the availability of skilled manpower. One local technical person available at lime stone unit takes care of about 5 to 10 lime stone units. For major equipments of lime stone units like kiln, hammer mill, hydrator Machine etc.

#### 2.0 PROPOSED TECHNOLOGY

#### 2.1 Detailed Description of Technology

#### 2.1.1 Description of Technology

During the audit it was observed that the maximum of motors were re-winded more than 5 times and were operating in under loaded conditions, which leads to approx 2.5 times more power consumption and lower operating efficiency. These motors must be replaced by the Energy



Efficient Motors which leads to higher working efficiency up to 4 % for the same working condition.

Energy-efficient motors (EEM) are the ones in which, design improvements are incorporated specifically to increase operating efficiency over motors of standard design. Design improvements focus on reducing intrinsic motor losses.

Improvements include the use of lower-loss silicon steel, a longer core (to increase active material), thicker wires (to reduce resistance), thinner laminations, smaller air gap between stator and rotor, copper instead of aluminum bars in the rotor, superior bearings and a smaller fan, etc.

Energy-efficient motors now available in India operate with efficiencies that are typically 3 to 4 percentage points higher than standard motors. In keeping with the stipulations of the BIS, energy-efficient motors are designed to operate without loss in efficiency at loads between 75 % and 100 % of rated capacity. This may result in major benefits in varying load applications. The power factor is about the same or may be higher than for standard motors.



Figure 2.1: Energy Efficient Motor

#### Standard vs. High Efficiency Motors

Efficient motors have lower operating temperatures and noise levels, greater ability to accelerate higher-inertia loads, and are less affected by supply voltage fluctuations.



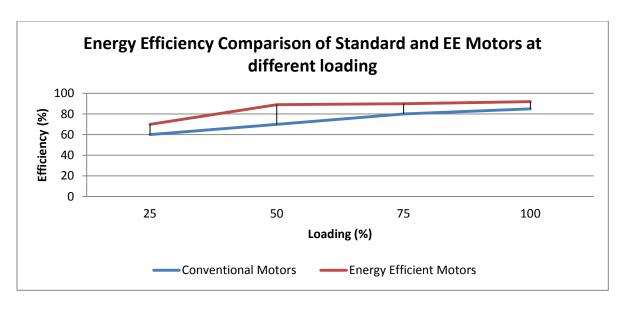


Figure 2.2: Energy Efficiency Comparison of Standard and EE Motors at different loading

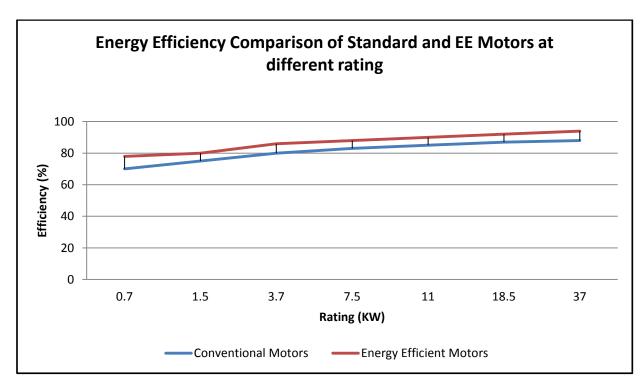


Figure 2.3: Energy Efficiency Comparison of Standard and EE Motors at different rating



#### 2.1.2 Technology Specification

This DPR studies in detail the proposal for the replacement of old 7.5 HP Hydrator motor with energy efficient motor. Detailed specification of the motor is provided in attached annexure.

#### 2.1.3 Suitability or Integration with Existing Process and Reasons for Selection

This is the simplest and widely accepted measure for energy cost reduction in all the industries. It does not affect the process but improves the process efficiency since these types of motors have high efficiency.

#### 2.1.4 Availability of Technology

Service providers of this project are available at Jodhpur itself. Even many of the vendors are trying to personally visit the units to tell the unit owners about the savings achieved by replacing existing re-winded motors with high energy efficient motors.

#### 2.1.5 Source of Technology

This Technology is already used in many of the industries and savings have been already achieved. This technology is very common and easy to implement. It reduces the net KVA demand from the grid also it increases the overall efficiency of the system. This technology is well established and easily available.

#### 2.1.6 Terms and Conditions in Sales of Equipment

The Technology supplier shall give guarantee for proper performance after implementation of this project.

#### 2.1.7 Process down Time during Implementation

Process down time requirement will be of one month for implementation of this project. Week wise break up of one month is shown in Annexure-5.

#### 2.1.8 Life Cycle Assessment

Life of the proposed energy efficient motors will be around 10 to 15 provided periodic maintenance is carried in timely manner. Also the life cycle of the system will depend on the quality of power system.



#### 2.1.9 Suitable Unit for Implementation of Proposed Technology

In Jodhpur, there are around 100 Lime stone units. Most of the units are using multiple time re-winded motors, thus providing a potential for energy conservation by replacing existing re-winded motors with high energy efficient motors.

#### 3.0 ECONOMIC BENEFITS FROM PROPOSED EQUIPMENT

#### 3.1 Technical Benefits

#### 3.1.1 Fuel Saving

No fuel savings are considered in the proposed technology because it is not reducing the fuel consumption in the kiln.

#### 3.1.2 Electricity Saving

Installation of Energy efficient motors in place of re-winded motors will save the power, as Energy efficient motors (EEF1) have 4-5 % efficiency higher than standard motor.

Thus, energy saving by replacing a standard/ Re-wound motor by a same capacity energy efficient motor will lead to substantial energy saving.

#### 3.1.3 Improvement in Product Quality

Product quality achieved would be same as the present quality. It does not have any impact in improving the quality of the product. However it improves the overall efficiency of the system and hence reduces power consumption.

#### 3.1.4 Increase in Production

The proposed technology does not contribute to any improvement in production.

#### 3.1.5 Reduction in Raw Material Consumption

Raw material consumption will be the same after the implementation of the proposed project.

#### 3.1.6 Reduction in Other Losses

After implementation of this project, core and copper losses related to motors will be reduced.

#### 3.2 Monetary Benefits



Annual monetary savings with installation of Energy Efficient Motors will be Rs. 0.19 Lakh per year/motor.

#### 3.3 Social Benefits

#### 3.3.1 Improvement in Working Environment in the Plant

Implementation of this project will result in the lower DB (Sound level) in plant area.

#### 3.3.2 Improvement in Workers Skill

The technical skills of persons will definitely improve. As the training on better operation and maintenance practices will be provided by equipment suppliers this will improve the technical skills of manpower required for operating of the equipment and also the technologies implemented will create awareness among the workforce.

#### 3.4 Environmental Benefits

#### 3.4.1 Reduction in Flue Gas Generation

Implementation of this project will have no effect on reduction in flue gas generation.

#### 3.4.2 Reduction in GHG Emission

Implementation of this technology will results in reduction in CO2 emissions due to reduction in energy consumption.



#### 4.0 IMPLEMENTATION OF PROPOSED EQUIPMENT

#### 4.1 Cost of Equipment Implementation

#### 4.1.1 Equipments Cost

Cost of implementing this proposal varies in plant as per capacity and size of plant. For a motor size of 7.5 HP, investment would be **Rs. 0.48 Lakh**.

#### 4.1.2 Erection & Commissioning and other Miscellaneous Cost

Erection, Commissioning and other costs required will be 0.04 Lakh which includes taxes, commissioning, manpower cost, transportation etc and other miscellaneous costs will be 0.04 Lakh as the contingency amount.

Table 4.1: Details of Proposed Equipment Installation Cost

| S.No | Description                     | Units   | Values |
|------|---------------------------------|---------|--------|
| 1    | Equipment cost                  | (Lakhs) | 0.4    |
| 2    | Erection and Commissioning cost | (Lakhs) | 0.04   |
| 3    | Miscellaneous Cost              | (Lakhs) | 0.04   |
| 4    | Total cost                      | (Lakhs) | 0.48   |

#### 4.2 Arrangements of Funds

#### 4.2.1 Entrepreneur's Contribution

Entrepreneur will contribute 25% of the total project cost which is 0.12 Lakh.

#### 4.2.2 Loan Amount

Remaining 75% cost of the proposed project will be borrowed from bank, which is 0.36 Lakh.

#### 4.2.3 Terms & Conditions of Loan

The interest rate is considered at 10% which is SIDBI's rate of interest for energy efficient projects. The loan tenure is 4 years excluding initial moratorium period is 6 months from the date of first disbursement of loan.



#### 4.3 Financial Indicators

#### 4.3.1 Cash Flow Analysis

Profitability and cash flow statements have been worked out for a period of 5 years. The financials have been worked out on the basis of certain reasonable assumptions, which are outlined below. The cost of equipment considered is inclusive of hot water storage tanks also.

- The Operation and Maintenance cost is estimated at 10 % of cost of total project with 5 % increase in every year as escalations.
- Interest on term loan is estimated at 10 %.
- Depreciation is provided as per the rates provided in the companies Act.

Based on the above assumptions, profitability and cash flow statements have been prepared and calculated in Annexure-3.

#### 4.3.2 Simple Payback Period

The total project cost of the proposed technology is 0.48 Lakhs and monetary savings due to reduction in electricity consumption is 0.19 Lakh hence, the simple payback period works out to be 2.5 years.

#### 4.3.3 Net Present Value (NPV)

The Net present value of the investment at 10% works out to be 0.01 Lakh.

#### 4.3.4 Internal Rate of Return (IRR)

The after tax Internal Rate of Return of the project works out to be 10.0%. Thus the project is financially viable.

#### 4.3.5 Return on Investment (ROI)

The average return on investment of the project activity works out at 98%.

Table 4.2 Financial Indicators of Proposed Technology

| S.No | Description    | Units       | Values |
|------|----------------|-------------|--------|
| 1    | Simple Payback | Year        | 2.5    |
| 2    | NPV            | Rs. In Lakh | 0.01   |
| 3    | IRR            | %           | 10.9   |
| 4    | ROI            | %           | 98     |



#### 4.4 Sensitivity analysis in realistic, pessimistic and optimistic scenarios

A sensitivity analysis has been carried out to ascertain how the project financials would behave in different situations like when there is an increase in rupees savings or decrease in rupees savings. For the purpose of sensitive analysis, two following scenarios have been considered.

- ☐ Optimistic scenario (Increase in monetary savings by 5%)
- ☐ Pessimistic scenario (Decrease in monetary savings by 5%)

In each scenario, other inputs are assumed as a constant. The financial indicators in each of the above situation are indicated along with standard indicators.

Table 4.3 Sensitivity Analysis in Different Scenarios

| Scenario    | Monetary Benefit( Rs Lakh/year) | IRR (%) | NPV(in Lakh) | NPV |
|-------------|---------------------------------|---------|--------------|-----|
| Pessimistic | 0.18                            | 8.4     | -0.03        | 27  |
| Base        | 0.19                            | 11      | 0.02         | 25  |
| Optimistic  | 0.20                            | 13.3    | 0.08         | 24  |

#### 4.5 Procurement and Implementation Schedule

Procurement and implementation schedule required for implementation of this technology is about 8 weeks and 0.5 weeks required as a process break down. Details of procurement and implementation schedules are shown in Table 4.4 below

Table 4.4 Procurement and Implementation Schedule

| S. No. | Activities                                   | Weeks |   |   |   |   |   |   |
|--------|--|-------|---|---|---|---|---|---|
|        |  | 1     | 2 | 3 | 4 | 5 | 6 | 7 |
| 1      | Identification of Old and inefficient motors |       |   |   |   |   |   |   |
| 2      | Planning and material order                  |       |   |   |   |   |   |   |
| 3      | Procurement                                  |       |   |   |   |   |   |   |
| 4      | Commissioning                                |       |   |   |   |   |   |   |



#### **ANNEXURES**

Annexure -1: Energy audit data used for baseline establishment

| S.No. | Parameter                                 | Unit   | Value |
|-------|---|--------|-------|
| 1     | Pet Coke consumption                      | MT/Day | 3-4   |
| 2     | Weight of Lime stone going to kiln        | MT/Day | 30    |
| 3     | Weight of Quick Lime coming out from kiln | MT/Day | 15    |
| 4     | Production from Kiln                      | MT/Day | 15    |
| 5     | Kiln cycle time                           | Min    |       |
| 6     | Highest temperature in firing zone        | °C     | 1100  |

| S. No. | Particular                                | Unit  | Value |
|--------|---|-------|-------|
| 1      | Elevator motor capacity                   | hp    | 7.5   |
| 2      | Actual power consumption                  | KW    | 2.5   |
| 3      | Measured voltage at the terminal of motor | Volt  | 409   |
| 4      | Measured current                          | Amps. | 1.5   |



#### Annexure -2: Detailed Technology Assessment Report

| S. No | Particular           | Unit    | Present situation | Proposed situation |
|-------|----------------------|---------|-------------------|--------------------|
| 1     | Rated power of motor | kW      | 7.5               | 5.0                |
| 2     | Efficiency           | %       | 85                | 94                 |
| 3     | Running hrs          | Hrs/day | 16                | 16                 |
| 4     | Power saving         | kW      |                   | 1.00               |
| 5     | Monetary saving      | Rs/yr   |                   | 19,000.0           |



**Annexure -3: Detailed Financial Calculations** 

| Template: Financials for BEE projects |   |       |  |  |  |  |
|---------------------------------------|---|-------|--|--|--|--|
| Name of Project                       | Replacement of Old and Inefficient motors |       |  |  |  |  |
|                                       | Units                                     | Value |  |  |  |  |
| Cost of equipments                    | Rs(Lakhs)                                 | 0.4   |  |  |  |  |
| Saving Potential                      | Rs(Lakhs) per year                        | 0.19  |  |  |  |  |
| IRR                                   | %   | 10.9  |  |  |  |  |
| NPV                                   | Rs(Lakhs)                                 | 0.01  |  |  |  |  |
| ROI                                   | %   | 98    |  |  |  |  |
| Simple payback period                 | Months                                    | 25    |  |  |  |  |

| Assumptions                |           |        |  |  |  |  |
|----------------------------|-----------|--------|--|--|--|--|
| Commercial Inputs          | Units     | Value  |  |  |  |  |
| Required Investment(cost   |           |        |  |  |  |  |
| of Equipment+ EPC cost+    |           |        |  |  |  |  |
| Misc. cost)                | Rs(Lakhs) | 0.48   |  |  |  |  |
| O&M cost (5% of            |           |        |  |  |  |  |
| equipment cost)            | Rs(Lakhs) | 0.020  |  |  |  |  |
| Acceleration in O&M cost   |           |        |  |  |  |  |
| per year                   | %         | 5%     |  |  |  |  |
| Debt/Equity ratio          |           | 3 to1  |  |  |  |  |
| Debt component of          |           |        |  |  |  |  |
| Investment                 | 75%       | 0.36   |  |  |  |  |
| Equity component of        |           |        |  |  |  |  |
| investment                 | 25%       | 0.12   |  |  |  |  |
| Interest on term loan      | %         | 10%    |  |  |  |  |
| Loan tenure                | Years     | 4      |  |  |  |  |
| Moratorium period          | Months    | 6      |  |  |  |  |
| Depreciation rate          |           |        |  |  |  |  |
| (Companies act)            | %         | 5.28%  |  |  |  |  |
| Depreciation rate (IT act) | %         | 80%    |  |  |  |  |
| Income tax rate            | %         | 33.99% |  |  |  |  |



| PROFITAE              | BILITY & IRF | CALC  | ULAT       | IONS |          |             |
|-----------------------|--------------|-------|------------|------|----------|-------------|
|                       |              |       |            |      |          |             |
| Particulars/ Years    |              | 1     | 2          | 3    | 4        | 5           |
| Revenue               |              |       |            |      |          |             |
|                       |              |       |            |      |          |             |
| Total saving          | Rs(Lakhs)    | 0.19  | 0.19       | 0.19 | 0.19     | 0.19        |
|                       |              |       |            |      |          |             |
| Expenditure           |              |       |            |      |          |             |
|                       |              |       |            |      |          |             |
| O&M Expenditure       | Rs(Lakhs)    | 0.02  | 0.02       | 0.02 | 0.02     | 0.02        |
| Interest on term loan | Rs(Lakhs)    | 0.04  | 0.03       | 0.02 | 0.01     | 0.00        |
| Book depreciation     | Rs(Lakhs)    | 0.02  | 0.02       | 0.02 | 0.02     | 0.02        |
| Total expenses        |              | 0.08  | 0.07       | 0.06 | 0.05     | 0.04        |
|                       |              |       |            |      |          |             |
| PBT                   | Rs(Lakhs)    | 0.11  | 0.12       | 0.13 | 0.14     | 0.15        |
| Tax                   |              | 0.00  | 0.05       | 0.05 | 0.05     | 0.06        |
| PAT                   |              | 0.11  | 0.08       | 0.08 | 0.09     | 0.09        |
| Ocal Flow Otatament   |              | 4.00  | 0.00       | 0.00 | 4.00     | <b>5.00</b> |
| Cash Flow Statement   |              | 1.00  | 2.00       | 3.00 | 4.00     | 5.00        |
| PAT                   |              | 0.44  | 0.00       | 0.00 | 0.00     | 0.00        |
| Add: Depreciation     |              | 0.11  | 0.08       | 0.08 | 0.09     | 0.09        |
| Add: Interest         |              | 0.02  | 0.02       | 0.02 | 0.02     | 0.02        |
| Net cash In flow      |              | 0.04  | 0.03       | 0.02 | 0.01     | 0.00        |
| 14Ct Cash III HOW     |              | 0.17  | 0.12       | 0.12 | 0.11     | 0.11        |
| Net cash out flow     |              | -0.48 |            |      |          |             |
| THE CASH CALLED       |              | 0.70  |            |      |          |             |
| Net cash flow         |              | -0.31 | 0.12       | 0.12 | 0.11     | 0.11        |
|                       | -0.5         | 0.17  | 0.12       | 0.12 | 0.11     | 0.11        |
| IRR                   | 11%          | J     | J <u>_</u> |      | <b>3</b> | J           |
| NPV                   | 0.01         |       |            |      |          |             |
| ROI                   | 97.5%        |       |            |      |          |             |



| Cash statement       |      |      |      |      |      |      |  |  |  |
|----------------------|------|------|------|------|------|------|--|--|--|
| Source               |      | 1    | 2    | 3    | 4    | 5    |  |  |  |
| Equity               | 0.12 |      |      |      |      |      |  |  |  |
| Loan                 | 0.36 |      |      |      |      |      |  |  |  |
| PAT                  |      | 0.11 | 80.0 | 0.08 | 0.09 | 0.09 |  |  |  |
| Depreciation         |      | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 |  |  |  |
| Total                | 0.48 | 0.13 | 0.10 | 0.10 | 0.11 | 0.11 |  |  |  |
|                      |      |      |      |      |      |      |  |  |  |
| Application          |      |      |      |      |      |      |  |  |  |
| Capital expenditure  | 0.5  |      |      |      |      |      |  |  |  |
| Loan repayment       |      | 0.04 | 0.03 | 0.02 | 0.01 | 0.00 |  |  |  |
| Total                | 0.5  | 0.04 | 0.03 | 0.02 | 0.01 | 0.00 |  |  |  |
|                      |      |      |      |      |      |      |  |  |  |
| Net surplus          | 0.00 | 0.10 | 0.07 | 0.08 | 0.10 | 0.11 |  |  |  |
| Add: Opening balance | 0    |      | 0.10 | 0.17 | 0.25 | 0.35 |  |  |  |
| Closing balance      | 0    | 0.10 | 0.17 | 0.25 | 0.35 | 0.46 |  |  |  |
|                      |      |      |      |      |      |      |  |  |  |

| Tax calculation        |           |       |      |      |      |      |  |  |
|------------------------|-----------|-------|------|------|------|------|--|--|
|                        |           | 1     | 2    | 3    | 4    | 5    |  |  |
| PBT                    | Rs(Lakhs) | 0.11  | 0.12 | 0.13 | 0.14 | 0.15 |  |  |
| ADD: Book depreciation |           | 0.02  | 0.02 | 0.02 | 0.02 | 0.02 |  |  |
| SUB: IT Depreciation   |           | 0.32  | 0.00 | 0.00 | 0.00 | 0.00 |  |  |
| PBT&D                  |           | -0.19 | 0.14 | 0.15 | 0.16 | 0.16 |  |  |
| Tax                    |           | 0.00  | 0.05 | 0.05 | 0.05 | 0.06 |  |  |



| Loan payment schedule |          |   |                     |                                   |  |                                |                               |  |  |
|-----------------------|----------|---|---------------------|-----------------------------------|--|--------------------------------|-------------------------------|--|--|
|                       |          |   |                     |                                   |  |                                |                               |  |  |
| YEARS                 | QUARTERS | BALANCE<br>AT THE<br>BEGNING<br>OF<br>QUARTER | QUARTER<br>INTEREST | QUARTER'S<br>PRINCIPEL<br>PAYMENT | BALANCE<br>AT THE<br>END OF<br>QUARTER | ANNUAL<br>PRINCIPEL<br>PAYMENT | ANNUAL<br>INTEREST<br>PAYMENT |  |  |
| 1                     | 1        | 0.36  | 0.01                | 0.00                              | 0.36                                   |                                |                               |  |  |
|                       | 2        | 0.36  | 0.01                | 0.00                              | 0.36                                   | 0.05                           | 0.04                          |  |  |
|                       | 3        | 0.36  | 0.01                | 0.03                              | 0.33                                   | 0.03                           | 0.04                          |  |  |
|                       | 4        | 0.33  | 0.01                | 0.03                              | 0.31                                   |                                |                               |  |  |
|                       |          |   |                     |                                   |  |                                |                               |  |  |
| 2                     | 1        | 0.31  | 0.01                | 0.03                              | 0.28                                   |                                |                               |  |  |
|                       | 2        | 0.28  | 0.01                | 0.03                              | 0.26                                   | 0.10                           | 0.03                          |  |  |
|                       | 3        | 0.26  | 0.01                | 0.03                              | 0.23                                   |                                | 0.03                          |  |  |
|                       | 4        | 0.23  | 0.01                | 0.03                              | 0.21                                   |                                |                               |  |  |
|                       |          |   |                     |                                   |  |                                |                               |  |  |
| 3                     | 1        | 0.21  | 0.01                | 0.03                              | 0.18                                   |                                |                               |  |  |
|                       | 2        | 0.18  | 0.00                | 0.03                              | 0.15                                   | 0.10                           | 0.02                          |  |  |
|                       | 3        | 0.15  | 0.00                | 0.03                              | 0.13                                   | 0.10                           | 0.02                          |  |  |
|                       | 4        | 0.13  | 0.00                | 0.03                              | 0.10                                   |                                |                               |  |  |
|                       |          |   |                     |                                   |  |                                |                               |  |  |
| 4                     | 1        | 0.10  | 0.00                | 0.03                              | 0.08                                   |                                |                               |  |  |
|                       | 2        | 0.08  | 0.00                | 0.03                              | 0.05                                   | 0.10                           | 0.01                          |  |  |
|                       | 3        | 0.05  | 0.00                | 0.03                              | 0.03                                   |                                |                               |  |  |
|                       | 4        | 0.03  | 0.00                | 0.03                              | 0.00                                   |                                |                               |  |  |
|                       |          |   |                     |                                   |  |                                |                               |  |  |



| Depreciation schedule                     |  |      |       |      |      |      |  |  |  |  |  |  |
|---|--|------|-------|------|------|------|--|--|--|--|--|--|
| Depreciation as per companies act         |  | 1    | 1 2 3 |      | 4    | 5    |  |  |  |  |  |  |
|   |  |      |       |      |      |      |  |  |  |  |  |  |
| Value of machine at the beginning of year |  | 0.40 | 0.38  | 0.36 | 0.34 | 0.32 |  |  |  |  |  |  |
| Depreciation                              |  | 0.02 | 0.02  | 0.02 | 0.02 | 0.02 |  |  |  |  |  |  |
| Net value at the end of year              |  | 0.38 | 0.36  | 0.34 | 0.32 | 0.30 |  |  |  |  |  |  |
|   |  |      |       |      |      |      |  |  |  |  |  |  |
| Depreciation as per IT act                |  | 1    | 2     | 3    | 4    | 5    |  |  |  |  |  |  |
|   |  |      |       |      |      |      |  |  |  |  |  |  |
| Value of machine at the beginning of year |  | 0.40 | 0.08  | 0.08 | 0.07 | 0.07 |  |  |  |  |  |  |
| Depreciation                              |  | 0.32 | 0.00  | 0.00 | 0.00 | 0.00 |  |  |  |  |  |  |
| Net value at the end of year              |  | 0.08 | 0.08  | 0.07 | 0.07 | 0.06 |  |  |  |  |  |  |

#### Annexure:-4 Procurement and implementation schedule

| S.NO. | Activities                                   | Weeks |   |   |   |   |   |   |
|-------|--|-------|---|---|---|---|---|---|
|       |  | 1     | 2 | 3 | 4 | 5 | 6 | 7 |
| 1     | Identification of Old and inefficient motors |       |   |   |   |   |   |   |
| 2     | Planning and material order                  |       |   |   |   |   |   |   |
| 3     | Procurement                                  |       |   |   |   |   |   |   |
| 4     | Commissioning                                |       |   |   |   |   |   |   |



# Annexure:-5 Break-up of Process down Time

| S No | Activities   | Day |     |     |
|------|--|-----|-----|-----|
|      |  | 1/7 | 2/7 | 3/7 |
| 1    | Dismantling of Old Motor                                 |     |     |     |
| 2    | Installing New Motor in Place of Old En-efficient Motors |     |     |     |
| 3    | Testing & Trial  |     |     |     |



# **Annexure -6: Details of technology service providers**

| Energy Conservation measure  | Source of product            | Details of Local vendor / service provider   |
|--|------------------------------|--|
| 1. Energy Efficient<br>Motors  | Bharat<br>Bijlee Ltd         | Mr. Rakesh Verma<br>Sr. Manager – Marketing<br>rakesh.verma@bharatbijlee.com<br>09871861872  |
| 2. Energy Efficient<br>Motors  | ABB Ltd                      | Mr. Neeraj Verma ABB Ltd Power Product SCO-13-14-15 Sector-34A Chandigarh Phone: 0172-4321845 Telefax: 0172-2601618 Mobile: 09878613484 email: neeraj.verma@in.abb.com |
| 3.Energy Efficient<br>Motors   | Kirloskar<br>Brothers<br>Ltd | Mr. Kamlesh Gupta Station Road Alwar Tel.: +91 (144)<br>2700226 Mob. : +91 9414019126/ 09414019126   |
| 4.Energy Efficient<br>Motors, Automatic<br>Power Factor<br>Controllers | Havells,<br>Epcos            | Mr. Sachin Hope Circus ,Alwar -301001 Tel. : +91 (144) 2337886 (o) (R) 0144-2330971  |
| 5. Energy Efficient<br>Motors  | Vijay<br>Agencies            | Mr.Jagdish Agarwal Opp Shiv Mandir ,Station<br>Bazaria,Sawai-Madhopur Tel 07462-220678 (O) 222577<br>(R)   |



#### Annexure-7: Quotations or Techno-commercial bids for new technology/equipment



 $\epsilon$ 



#### TEFC MOTORS (Standard Motors)

For foot mounted (B3 construction) Induction Motors suitable for 415V ±10%, 50Hz ±5%, combined variation ±10%, 3 phase supply, Insulation Class F,Degree of Protection IP55.Ambient Temperature 50°C,Conforms to IS:325.

|       | 3000 rpm 2 Pole |       |          |        |        |  |  |
|-------|-----------------|-------|----------|--------|--------|--|--|
| Kw    | Hр              | Frame | Type     | LP33   | Excise |  |  |
|       |                 |       |          |        |        |  |  |
| 0.18  | 0.25            | 63    | MA063213 | 7860   | 385    |  |  |
| 0.25  | 0.35            | 63    | MA063233 | 8090   | 396    |  |  |
| 0.37  | 0.50            | 71    | MA071213 | 8600   | 421    |  |  |
| 0.55  | 0.75            | 71    | MA071233 | 9500   | 465    |  |  |
| 0.75  | 1.00            | 80    | MA080213 | 9830   | 481    |  |  |
| 1.10  | 1.50            | 80    | MA080233 | 10760  | 526    |  |  |
| 1.50  | 2.00            | 905   | MA095233 | 12460  | 610    |  |  |
| 2.20  | 3.00            | 90L   | MA09L253 | 15940  | 780    |  |  |
| 3.70  | 5.00            | 100L  | MA10L213 | 19580  | 958    |  |  |
| 5.50  | 7.50            | 1325  | MA135233 | 32200  | 1575   |  |  |
| 7.50  | 10.00           | 1325  | MA135253 | 33130  | 1621   |  |  |
| 9.30  | 12.50           | 132M  | MA13M293 | 51590  | 2524   |  |  |
| 11.00 | 15.00           | 160M  | MA16M213 | 57880  | 2832   |  |  |
| 15.00 | 20.00           | 160M  | MA16M253 | 67820  | 3318   |  |  |
| 18.50 | 25.00           | 160L  | MA16L273 | 87930  | 4302   |  |  |
| 22.00 | 30.00           | 180M  | MA18M213 | 98020  | 4796   |  |  |
| 30.00 | 40.00           | 200L  | MA20L233 | 145630 | 7125   |  |  |
| 37.00 | 50.00           | 200L  | MA20L253 | 177710 | 8694   |  |  |
| 45.00 | 60.00           | 225M  | MA22M233 | 228690 | 11189  |  |  |
| 55.00 | 75.00           | 250M  | MA25M213 | 307850 | 15062  |  |  |
| 75.00 | 100.00          | 2805  | MA285213 | 400730 | 19606  |  |  |
| 90.00 | 120.00          | 280M  | MA28M233 | 464550 | 22728  |  |  |

|       | 1500 rpm 4 Pole |       |          |        |        |  |  |  |
|-------|-----------------|-------|----------|--------|--------|--|--|--|
| Kw    | Hр              | Frame | Туре     | LP33   | Excise |  |  |  |
| 0.12  | 0.16            | 63    | MA063413 | 8100   | 396    |  |  |  |
| 0.18  | 0.25            | 63    | MA063433 | 8620   | 422    |  |  |  |
| 0.25  | 0.35            | 71    | MA071413 | 8780   | 430    |  |  |  |
| 0.37  | 0.50            | 71    | MA071433 | 9090   | 445    |  |  |  |
| 0.55  | 0.75            | 80    | MA080413 | 10110  | 495    |  |  |  |
| 0.75  | 1.00            | 80    | MA080433 | 10200  | 499    |  |  |  |
| 1.10  | 1.50            | 905   | MA095433 | 11640  | 569    |  |  |  |
| 1.50  | 2.00            | 90L   | MA09L453 | 12720  | 622    |  |  |  |
| 2.20  | 3.00            | 100L  | MA10L433 | 16810  | 822    |  |  |  |
| 3.70  | 5.00            | 112M  | MA11M433 | 21520  | 1053   |  |  |  |
| 5.50  | 7.50            | 1325  | MA135433 | 29660  | 1451   |  |  |  |
| 7.50  | 10.00           | 132M  | MA13M473 | 34630  | 1694   |  |  |  |
| 9.30  | 12.50           | 160M  | MA16M4A3 | 54810  | 2682   |  |  |  |
| 11.00 | 15.00           | 160M  | MA16M4C3 | 55450  | 2713   |  |  |  |
| 15.00 | 20.00           | 160L  | MA16L4K3 | 68900  | 3371   |  |  |  |
| 18.50 | 25.00           | 180M  | MA18M433 | 92880  | 4544   |  |  |  |
| 22.00 | 30.00           | 180L  | MA18L473 | 103550 | 5066   |  |  |  |
| 30.00 | 40.00           | 200L  | MA20L433 | 139700 | 6835   |  |  |  |
| 37.00 | 50.00           | 2255  | MA225413 | 179470 | 8781   |  |  |  |
| 45.00 | 60.00           | 225M  | MA22M433 | 207960 | 10174  |  |  |  |
| 55.00 | 75.00           | 250M  | MA25M413 | 285580 | 13972  |  |  |  |
| 75.00 | 100.00          | 2805  | MA285413 | 365560 | 17885  |  |  |  |
| 90.00 | 120.00          | 280M  | MA28M433 | 424140 | 20751  |  |  |  |





C€



#### TEFC MOTORS (Standard Motors)

For foot mounted (83 construction) Induction Motors suitable for 415V ±10%, 50Hz ±5%, combined variation ±10%, 3 phase supply, Insulation Class F, Degree of Protection IP55, Ambient Temperature 50°C, Conforms to IS:325.

|       | 1000 rpm 6 Pole |       |          |        |        |  |  |  |
|-------|-----------------|-------|----------|--------|--------|--|--|--|
| Kw    | Нр              | Frame | Туре     | LP33   | Excise |  |  |  |
| 0.25  | 0.35            | 71    | MA071633 | 9960   | 487    |  |  |  |
| 0.37  | 0.50            | 80    | MA080613 | 10720  | 524    |  |  |  |
| 0.55  | 0.75            | 80    | MA080633 | 10970  | 537    |  |  |  |
| 0.75  | 1.00            | 905   | MA095633 | 12350  | 604    |  |  |  |
| 1.10  | 1.50            | 90L   | MA09L653 | 13630  | 667    |  |  |  |
| 1.50  | 2.00            | 100L  | MA10L633 | 17370  | 850    |  |  |  |
| 2.20  | 3.00            | 112M  | MA11M633 | 20780  | 1017   |  |  |  |
| 3.70  | 5.00            | 1325  | MA135633 | 31760  | 1554   |  |  |  |
| 5.50  | 7.50            | 132M  | MA13M673 | 35380  | 1731   |  |  |  |
| 7.50  | 10.00           | 160M  | MA16M633 | 57130  | 2795   |  |  |  |
| 9.30  | 12.50           | 160L  | MA16L663 | 67510  | 3303   |  |  |  |
| 11.00 | 15.00           | 160L  | MA16L673 | 71090  | 3478   |  |  |  |
| 15.00 | 20.00           | 180L  | MA18L613 | 97060  | 4749   |  |  |  |
| 18.50 | 25.00           | 200L  | MA20L613 | 126380 | 6183   |  |  |  |
| 22.00 | 30.00           | 200L  | MA20L633 | 137320 | 6718   |  |  |  |
| 30.00 | 40.00           | 225M  | MA22M623 | 214070 | 10473  |  |  |  |
| 37.00 | 50.00           | 250M  | MA25M603 | 288390 | 14109  |  |  |  |
| 45.00 | 60.00           | 2805  | MA285613 | 367460 | 17978  |  |  |  |
| 55.00 | 75.00           | 280M  | MA28M633 | 416860 | 20395  |  |  |  |

|       | 750 rpm 8 Pole |       |          |        |        |  |  |  |
|-------|----------------|-------|----------|--------|--------|--|--|--|
| Kw    | Hр             | Frame | Туре     | LP33   | Excise |  |  |  |
|       |                |       |          |        |        |  |  |  |
| 0.37  | 0.50           | 905   | MA095813 | 11840  | 579    |  |  |  |
| 0.55  | 0.75           | 90L   | MA09L853 | 12980  | 635    |  |  |  |
| 0.75  | 1.00           | 100L  | MA10L813 | 15940  | 780    |  |  |  |
| 1.10  | 1.50           | 100L  | MA10L833 | 19430  | 951    |  |  |  |
| 1.50  | 2.00           | 112M  | MA11M813 | 22520  | 1102   |  |  |  |
| 2.20  | 3.00           | 1325  | MA135813 | 29780  | 1457   |  |  |  |
| 3.70  | 5.00           | 160M  | MA16M813 | 46960  | 2298   |  |  |  |
| 5.50  | 7.50           | 160M  | MA16M833 | 57040  | 2791   |  |  |  |
| 7.50  | 10.00          | 160L  | MA16L873 | 72430  | 3544   |  |  |  |
| 9.30  | 12.50          | 180M  | MA18M813 | 94170  | 4607   |  |  |  |
| 11.00 | 15.00          | 180L  | MA18L833 | 99190  | 4853   |  |  |  |
| 15.00 | 20.00          | 200L  | MA20L833 | 140130 | 6856   |  |  |  |
| 18.50 | 25.00          | 2255  | MA225813 | 180800 | 8846   |  |  |  |
| 22.00 | 30.00          | 225M  | MA22M833 | 218220 | 10676  |  |  |  |
| 30.00 | 40.00          | 250M  | MA25M813 | 293470 | 14358  |  |  |  |
| 37.00 | 50.00          | 2805  | MA285823 | 375060 | 18350  |  |  |  |
| 45.00 | 60.00          | 280M  | MA28M853 | 435140 | 21289  |  |  |  |
|       |                |       |          |        |        |  |  |  |

Frame size 905 - 225M are with side terminal box with type "MA". These frames are also available in Top Terminal

EFF2 will be punched on name plate as per IS 2 Pole -0.37 kW to 90 kw 4 Pole- 0.37 kW to

6 Pole -0.37 kW to 55 kw

8 Pole- 0.37 kW to

DDI /ID 22 Effortive from 21ct Man 2011

Authorized by A M Naile





<€



#### TEFC Energy Efficient Motors

For foot mounted (B3 construction) Induction Motors suitable for 415V ±10%, 50Hz ±5%,combined variation ±10%, 3 phase supply, Insulation Class F,Degree of Protection IP55,Ambient Temperature 50°C,Conforms to IS:325

|        | 3000 rpm 2 Pole |       |          |         |        |  |  |
|--------|-----------------|-------|----------|---------|--------|--|--|
| Kw     | Нр              | Frame | Туре     | LP33    | Excise |  |  |
|        |                 |       |          |         |        |  |  |
| 0.37   | 0.50            | 71    | MH0712A3 | 9890    | 484    |  |  |
| 0.55   | 0.75            | 71    | MH071233 | 10930   | 535    |  |  |
| 0.75   | 1.00            | 80    | MH080213 | 11320   | 554    |  |  |
| 1.10   | 1.50            | 80    | MH080233 | 12370   | 605    |  |  |
| 1.50   | 2.00            | 905   | MH095243 | 14330   | 701    |  |  |
| 2.20   | 3.00            | 90L   | MH09L273 | 18340   | 897    |  |  |
| 3.70   | 5.00            | 100L  | MH10L233 | 22520   | 1102   |  |  |
| 5.50   | 7.50            | 1325  | MH135253 | 36940   | 1807   |  |  |
| 7.50   | 10.00           | 1325  | MH135293 | 38110   | 1865   |  |  |
| 9.30   | 12.50           | 160M  | MH16M233 | 65490   | 3204   |  |  |
| 11.00  | 15.00           | 160M  | MH16M253 | 66570   | 3257   |  |  |
| 15.00  | 20.00           | 160M  | MH16M263 | 77980   | 3815   |  |  |
| 18.50  | 25.00           | 160L  | MH16L293 | 101130  | 4948   |  |  |
| 22.00  | 30.00           | 180M  | MH18M233 | 107830  | 5276   |  |  |
| 30.00  | 40.00           | 200L  | MH20L2A3 | 160200  | 7838   |  |  |
| 37.00  | 50.00           | 200L  | MH20L253 | 195490  | 9564   |  |  |
| 45.00  | 60.00           | 225M  | MH22M253 | 251560  | 12308  |  |  |
| 55.00  | 75.00           | 250M  | MH25M233 | 340770  | 16672  |  |  |
| 75.00  | 100.00          | 2805  | MH285233 | 420770  | 20586  |  |  |
| 90.00  | 120.00          | 280M  | MH28M253 | 487780  | 23865  |  |  |
| 110.00 | 150.00          | 3155  | MH315233 | 614830  | 30081  |  |  |
| 125.00 | 170.00          | 315M  | MH31M2A3 | 721700  | 35309  |  |  |
| 132.00 | 180.00          | 315M  | MH31M233 | 756280  | 37001  |  |  |
| 150.00 | 200.00          | 315L  | MH31L2A3 | 799550  | 39118  |  |  |
| 160.00 | 215.00          | 315L  | MH31L253 | 828460  | 40532  |  |  |
| 180.00 | 240.00          | 315L  | MH31L2B3 | 871770  | 42651  |  |  |
| 200.00 | 270.00          | 315L  | MH31L273 | 971450  | 47528  |  |  |
| 250.00 | 335.00          | 355L  | MH35L213 | 1077730 | 52728  |  |  |
| 315.00 | 425.00          | 355L  | MH35L233 | 1174110 | 57443  |  |  |

<sup>\*</sup> These ratings are sutiable for Ambient Temperature 45 C
rating upto 1000kW/4p,800 kW/6P & 630kW/8P can be offered
in Frame 450. For price refer to marketing office.
eff1 increased Safety EX'e', Non Sparking Ex 'nA' can be offered
upto Frame 355. For price & frame size refer to marketing office.
eff1 will be punched on name plate as per IS 12615:2004 for
2 Pole-0.37kW to 160kW
4 Pole-0.37kW to 160kW

|        | 1500 rpm 4 Pole |       |          |         |        |  |  |
|--------|-----------------|-------|----------|---------|--------|--|--|
| Kw     | Нр              | Frame | Туре     | LP33    | Excise |  |  |
|        |                 |       |          |         |        |  |  |
| 0.37   | 0.50            | 71    | MH071433 | 10450   | 511    |  |  |
| 0.55   | 0.75            | 80    | MH080433 | 11640   | 569    |  |  |
| 0.75   | 1.00            | 80    | MH080453 | 11730   | 574    |  |  |
| 1.10   | 1.50            | 905   | MH095423 | 13390   | 655    |  |  |
| 1.50   | 2.00            | 90L   | MH09L473 | 14630   | 716    |  |  |
| 2.20   | 3.00            | 100L  | MH10L473 | 19360   | 947    |  |  |
| 3.70   | 5.00            | 112M  | MH11M473 | 24760   | 1211   |  |  |
| 5.50   | 7.50            | 1325  | MH135473 | 34130   | 1670   |  |  |
| 7.50   | 10.00           | 132M  | MH13M443 | 39840   | 1949   |  |  |
| 9.30   | 12.50           | 160M  | MH16M4C3 | 62130   | 3040   |  |  |
| 11.00  | 15.00           | 160M  | MH16M4K3 | 63750   | 3119   |  |  |
| 15.00  | 20.00           | 160L  | MH16L4T3 | 79250   | 3877   |  |  |
| 18.50  | 25.00           | 180M  | MH18M473 | 102170  | 4999   |  |  |
| 22.00  | 30.00           | 180L  | MH18L483 | 113900  | 5573   |  |  |
| 30.00  | 40.00           | 200L  | MH20L453 | 153670  | 7518   |  |  |
| 37.00  | 50.00           | 2255  | MH225433 | 197410  | 9658   |  |  |
| 45.00  | 60.00           | 225M  | MH22M453 | 228770  | 11193  |  |  |
| 55.00  | 75.00           | 250M  | MH25M433 | 316400  | 15480  |  |  |
| 75.00  | 100.00          | 2805  | MH285413 | 383840  | 18779  |  |  |
| 90.00  | 120.00          | 280M  | MH28M433 | 445340  | 21788  |  |  |
| 110.00 | 150.00          | 3155  | MH315413 | 539180  | 26379  |  |  |
| 125.00 | 170.00          | 315M  | MH31M4A3 | 616820  | 30178  |  |  |
| 132.00 | 180.00          | 315M  | MH31M433 | 632520  | 30946  |  |  |
| 150.00 | 200.00          | 315L  | MH31L4A3 | 683620  | 33446  |  |  |
| 160.00 | 215.00          | 315L  | MH31L453 | 742690  | 36336  |  |  |
| 180.00 | 240.00          | 315L  | MH31L463 | 791660  | 38732  |  |  |
| 200.00 | 270.00          | 315L  | MH31L473 | 903630  | 44210  |  |  |
| 250.00 | 335.00          | 355L  | MH35L413 | 995980  | 48728  |  |  |
| 315.00 | 422.00          | 355L  | MH35L433 | 1140030 | 55776  |  |  |
| 355.00 | 480.00          | 355L  | MH35L453 | 1467630 | 71804  |  |  |
| 400.00 | 540.00          | 400M  | MH40M413 | 2013580 | 98514  |  |  |
| 450.00 | 600.00          | 400M  | MH40M433 | 2078320 | 101682 |  |  |
| 500.00 | 670.00          | 400M  | MH40M453 | 2158470 | 105603 |  |  |
| 560.00 | 750.00          | 400L  | MH40L473 | 2273260 | 111219 |  |  |
| 630.00 | 850.00          | 400L  | MH40L493 | 2340780 | 114523 |  |  |





<€



#### TEFC Energy Efficient Motors

For foot mounted (B3 construction) Induction Motors suitable for 415V ±10%, 50Hz ±5%, combined variation ±10%, 3 phase supply, Insulation Class F, Degree of Protection IP55, Ambient Temperature 50°C, Conforms to IS:325

|        | 1000 rpm 6 Pole |       |          |         |        |  |  |
|--------|-----------------|-------|----------|---------|--------|--|--|
| Kw     | Нр              | Frame | Туре     | LP33    | Excise |  |  |
|        |                 |       |          |         |        |  |  |
| 0.37   | 0.50            | 80    | MH080613 | 12330   | 603    |  |  |
| 0.55   | 0.75            | 80    | MH080633 | 12640   | 618    |  |  |
| 0.75   | 1.00            | 905   | MH095633 | 14220   | 696    |  |  |
| 1.10   | 1.50            | 90L   | MH09L653 | 15660   | 766    |  |  |
| 1.50   | 2.00            | 100L  | MH10L633 | 19970   | 977    |  |  |
| 2.20   | 3.00            | 112M  | MH11M653 | 23890   | 1169   |  |  |
| 3.70   | 5.00            | 1325  | MH135633 | 36530   | 1787   |  |  |
| 5.50   | 7.50            | 132M  | MH13M693 | 40690   | 1991   |  |  |
| 7.50   | 10.00           | 160M  | MH16M633 | 65710   | 3215   |  |  |
| 9.30   | 12.50           | 160L  | MH16L663 | 77630   | 3798   |  |  |
| 11.00  | 15.00           | 160L  | MH16L673 | 81760   | 4000   |  |  |
| 15.00  | 20.00           | 180L  | MH18L613 | 106770  | 5224   |  |  |
| 18.50  | 25.00           | 200L  | MH20L613 | 139020  | 6802   |  |  |
| 22.00  | 30.00           | 200L  | MH20L633 | 151060  | 7391   |  |  |
| 30.00  | 40.00           | 225M  | MH22M643 | 235470  | 11520  |  |  |
| 37.00  | 50.00           | 250M  | MH25M633 | 316440  | 15482  |  |  |
| 45.00  | 60.00           | 2805  | MH285613 | 385840  | 18877  |  |  |
| 55.00  | 75.00           | 280M  | MH28M633 | 437680  | 21413  |  |  |
| 75.00  | 100.00          | 3155  | MH315613 | 516960  | 25292  |  |  |
| 90.00  | 120.00          | 315M  | MH31M633 | 650340  | 31818  |  |  |
| 110.00 | 150.00          | 315M  | MH31M653 | 724460  | 35444  |  |  |
| 125.00 | 170.00          | 315L  | MH31L6A3 | 789510  | 38627  |  |  |
| 132.00 | 180.00          | 315L  | MH31L673 | 841670  | 41179  |  |  |
| 150.00 | 200.00          | 315L  | MH31L6B3 | 869170  | 42524  |  |  |
| 160.00 | 215.00          | 315L  | MH31L693 | 876130  | 42865  |  |  |
| 180.00 | 240.00          | 355L  | MH35L6A3 | 966350  | 47279  |  |  |
| 200.00 | 270.00          | 355L  | MH35L613 | 1003510 | 49097  |  |  |
| 250.00 | 335.00          | 355L  | MH35L633 | 1081560 | 52915  |  |  |
| 315.00 | 425.00          | 400M  | MH40M613 | 1939100 | 94870  |  |  |
| 355.00 | 480.00          | 400M  | MH40M633 | 1997520 | 97729  |  |  |
| 400.00 | 540.00          | 400L  | MH40L653 | 2078510 | 101691 |  |  |
| 450.00 | 600.00          | 400L  | MH40L673 | 2161560 | 105754 |  |  |

<sup>\*</sup> These ratings are sutiable for Ambient Temperature 45 C
Increased Safety Ex 'e', Non Sparking Ex 'n' can be offered
BBL/LP-33 Effective from 21st Mar'2011

|        | 750 rpm 8 Pole |       |           |         |        |  |  |
|--------|----------------|-------|-----------|---------|--------|--|--|
| Kw     | LI.            |       |           | LP33    | Ei.a   |  |  |
| KW     | Нр             | Frame | Туре      | LP33    | Excise |  |  |
| 0.07   | 0.50           | 20.5  | ********* | 10/00   |        |  |  |
| 0.37   | 0.50           | 905   | MH095813  | 13620   | 666    |  |  |
| 0.55   | 0.75           | 90L   | MH09L853  | 14950   | 731    |  |  |
| 0.75   | 1.00           | 100L  | MH10L813  | 18330   | 897    |  |  |
| 1.10   | 1.50           | 100L  | MH10L833  | 22330   | 1092   |  |  |
| 1.50   | 2.00           | 112M  | MH11M813  | 25890   | 1267   |  |  |
| 2.20   | 3.00           | 1325  | MH135813  | 34240   | 1675   |  |  |
| 3.70   | 5.00           | 160M  | MH16M813  | 62150   | 3041   |  |  |
| 5.50   | 7.50           | 160M  | MH16M833  | 65600   | 3209   |  |  |
| 7.50   | 10.00          | 160L  | MH16L873  | 83280   | 4074   |  |  |
| 9.30   | 12.50          | 180M  | MH18M813  | 103580  | 5068   |  |  |
| 11.00  | 15.00          | 180L  | MH18L833  | 109100  | 5338   |  |  |
| 15.00  | 20.00          | 200L  | MH20L833  | 154150  | 7542   |  |  |
| 18.50  | 25.00          | 2255  | MH225823  | 198880  | 9730   |  |  |
| 22.00  | 30.00          | 225M  | MH22M833  | 240050  | 11744  |  |  |
| 30.00  | 40.00          | 250M  | MH25M813  | 323500  | 15827  |  |  |
| 37.00  | 50.00          | 2805  | MH285823  | 393830  | 19268  |  |  |
| 45.00  | 60.00          | 280M  | MH28M853  | 456900  | 22354  |  |  |
| 55.00  | 75.00          | 3155  | MH315813  | 525950  | 25732  |  |  |
| 75.00  | 100.00         | 315M  | MH31M833  | 661590  | 32368  |  |  |
| 90.00  | 120.00         | 315M  | MH31M853  | 743310  | 36366  |  |  |
| 110.00 | 150.00         | 315L  | MH31L873  | 784880  | 38400  |  |  |
| 125.00 | 170.00         | 315L  | MH31L8A3  | 871800  | 42653  |  |  |
| 132.00 | 180.00         | 315L  | MH31L893  | 919240  | 44974  |  |  |
| 150.00 | 200.00         | 355L  | MH35L8A3  | 965250  | 47225  |  |  |
| 160.00 | 215.00         | 355L  | MH35L813  | 1061560 | 51937  |  |  |
| 180.00 | 240.00         | 355L  | MH35L8B3  | 1063050 | 52010  |  |  |
| 200.00 | 270.00         | 355L  | MH35L833  | 1162910 | 56895  |  |  |
| 250.00 | 335.00         | 400M  | MH40M813  | 2486650 | 121659 |  |  |
| 315.00 | 425.00         | 400L  | MH40L853  | 3037900 | 148629 |  |  |
| 355.00 | 480.00         | 400L  | MH40L873  | 3189840 | 156063 |  |  |

Eff1 will be punched on name plate as per IS 12615: 2004 for
6 Pole - 0.37kW to 132kW B Pole - 0.37kW to 110kW
eff1 increased Safety EX'e', Non Sparking Ex 'nA' can be offered
upto Frame 355. For price & frame size refer to marketing office.





Ç€



For foot mounted (B3 construction), 415V ±10%, 50Hz ±5%, combined variation ±10%, 3 phase supply, Insulation Class F.Degree of Protection IP55, Ambient Temperature 45° C, Conforms to IS:325, IS:2148, Gas Group IIA, IIB.

|       | 3000 rpm 2 Pole |       |          |        |        |  |  |
|-------|-----------------|-------|----------|--------|--------|--|--|
| Kw    | Hp              | Frame | Type     | LP33   | Excise |  |  |
| 0.37  | 0.50            | 80    | MD0802A3 | 18940  | 927    |  |  |
| 0.55  | 0.75            | 80    | MD0802B3 | 21190  | 1037   |  |  |
| 0.75  | 1.00            | 80    | MD080213 | 21840  | 1069   |  |  |
| 1.10  | 1.50            | 80    | MD080233 | 24080  | 1178   |  |  |
| 1.50  | 2.00            | 90 L  | MD09L233 | 27320  | 1337   |  |  |
| 2.20  | 3.00            | 90 L  | MD09L253 | 34100  | 1668   |  |  |
| 3.70  | 5.00            | 100 L | MD10L213 | 43290  | 2118   |  |  |
| 5.50  | 7.50            | 132 M | MD13M233 | 61140  | 2991   |  |  |
| 7.50  | 10.00           | 132 M | MD13M253 | 67610  | 3308   |  |  |
| 9.30  | 12.50           | 132 M | MD13M293 | 96080  | 4701   |  |  |
| 11.00 | 15.00           | 160 M | MD16M213 | 118440 | 5795   |  |  |
| 15.00 | 20.00           | 160 M | MD16M253 | 143520 | 7022   |  |  |
| 18.50 | 25.00           | 160 L | MD16L273 | 162900 | 7970   |  |  |
| 22.00 | 30.00           | 180 L | MD18L213 | 192760 | 9431   |  |  |
| 30.00 | 40.00           | 200 L | MD20L233 | 259780 | 12710  |  |  |
| 37.00 | 50.00           | 200 L | MD20L253 | 336520 | 16464  |  |  |
| 45.00 | 60.00           | 225 M | MD22M233 | 425080 | 20797  |  |  |
| 55.00 | 75.00           | 250 M | MD25M213 | 521320 | 25506  |  |  |
| 75.00 | 100.00          | 280 5 | MD285213 | 697800 | 34140  |  |  |
| 90.00 | 120.00          | 280 M | MD28M233 | 722870 | 35366  |  |  |

|       | 1500 rpm 4 Pole |       |          |        |        |  |  |
|-------|-----------------|-------|----------|--------|--------|--|--|
| Kw    | Нр              | Frame | Type     | LP33   | Excise |  |  |
| 0.37  | 0.50            | 80    | MD0804A3 | 18600  | 910    |  |  |
| 0.55  | 0.75            | 80    | MD080413 | 20530  | 1004   |  |  |
| 0.75  | 1.00            | 80    | MD080433 | 21370  | 1046   |  |  |
| 1.10  | 1.50            | 90 L  | MD09L433 | 24380  | 1193   |  |  |
| 1.50  | 2.00            | 90 L  | MD09L453 | 26520  | 1297   |  |  |
| 2.20  | 3.00            | 100 L | MD10L433 | 33690  | 1648   |  |  |
| 3.70  | 5.00            | 112 M | MD11M433 | 42260  | 2068   |  |  |
| 5.50  | 7.50            | 132 M | MD13M433 | 58300  | 2852   |  |  |
| 7.50  | 10.00           | 132 M | MD13M473 | 66320  | 3245   |  |  |
| 9.30  | 12.50           | 160 M | MD16M4A3 | 101540 | 4968   |  |  |
| 11.00 | 15.00           | 160 M | MD16M4C3 | 107510 | 5260   |  |  |
| 15.00 | 20.00           | 160 L | MD16L4K3 | 130700 | 6394   |  |  |
| 18.50 | 25.00           | 180 L | MD18L433 | 147700 | 7226   |  |  |
| 22.00 | 30.00           | 180 L | MD18L473 | 175450 | 8584   |  |  |
| 30.00 | 40.00           | 200 L | MD20L433 | 236410 | 11566  |  |  |
| 37.00 | 50.00           | 225 5 | MD225413 | 307170 | 15028  |  |  |
| 45.00 | 60.00           | 225 M | MD22M433 | 386450 | 18907  |  |  |
| 55.00 | 75.00           | 250 M | MD25M413 | 474150 | 23198  |  |  |
| 75.00 | 100.00          | 280 5 | MD285413 | 609470 | 29818  |  |  |
| 90.00 | 120.00          | 280 M | MD28M433 | 621210 | 30393  |  |  |





Ç€



For foot mounted (B3 construction), 415V ±10%, 50Hz ±5%, combined variation ±10%, 3 phase supply, Insulation Class F, Degree of Protection IP55, Ambient Temperature 45° C, Conforms to IS:325, IS:2148, Gas Group IIA, IIB.

|       |       | 100   | 0 rpm 6 Pole |        |        |
|-------|-------|-------|--------------|--------|--------|
| Kw    | Нр    | Frame | Туре         | LP33   | Excise |
| 0.37  | 0.50  | 80    | MD080613     | 21900  | 1071   |
| 0.55  | 0.75  | 80    | MD080633     | 22260  | 1089   |
| 0.75  | 1.00  | 90 L  | MD09L633     | 25890  | 1267   |
| 1.10  | 1.50  | 90 L  | MD09L653     | 26620  | 1302   |
| 1.50  | 2.00  | 100 L | MD10L633     | 38120  | 1865   |
| 2.20  | 3.00  | 112 M | MD11M633     | 44410  | 2173   |
| 3.70  | 5.00  | 132 M | MD13M633     | 58810  | 2877   |
| 5.50  | 7.50  | 132 M | MD13M673     | 72710  | 3557   |
| 7.50  | 10.00 | 160 M | MD16M633     | 110520 | 5407   |
| 9.30  | 12.50 | 160 L | MD16L663     | 127480 | 6237   |
| 11.00 | 15.00 | 160 L | MD16L673     | 134900 | 6600   |
| 15.00 | 20.00 | 180 L | MD18L613     | 180680 | 8840   |
| 18.50 | 25.00 | 200 L | MD20L613     | 223830 | 10951  |
| 22.00 | 30.00 | 200 L | MD20L633     | 242700 | 11874  |
| 30.00 | 40.00 | 225 M | MD22M623     | 397740 | 19459  |
| 37.00 | 50.00 | 250 M | MD25M603     | 489560 | 23952  |
| 45.00 | 60.00 | 280 5 | MD285613     | 593540 | 29039  |
| 55.00 | 75.00 | 280 M | MD28M633     | 639770 | 31301  |

|       |       | 75    | 0 rpm 8 Pole |        |        |
|-------|-------|-------|--------------|--------|--------|
| Kw    | Нр    | Frame | Туре         | LP33   | Excise |
| 0.37  | 0.50  | 90L   | MD09L833     | 25470  | 1246   |
| 0.55  | 0.75  | 90L   | MD09L853     | 27540  | 1347   |
| 0.75  | 1.00  | 100 L | MD10L813     | 33230  | 1626   |
| 1.10  | 1.50  | 100 L | MD10L833     | 38670  | 1892   |
| 1.50  | 2.00  | 112 M | MD11M813     | 46220  | 2261   |
| 2.20  | 3.00  | 132M  | MD13M813     | 60910  | 2980   |
| 3.70  | 5.00  | 160M  | MD16M813     | 98340  | 4811   |
| 5.50  | 7.50  | 160M  | MD16M833     | 113070 | 5532   |
| 7.50  | 10.00 | 160L  | MD16L873     | 137700 | 6737   |
| 9.30  | 12.50 | 180L  | MD18L813     | 174720 | 8548   |
| 11.00 | 15.00 | 180L  | MD18L833     | 184140 | 9009   |
| 15.00 | 20.00 | 200L  | MD20L833     | 248550 | 12160  |
| 18.50 | 25.00 | 2255  | MD225813     | 308520 | 15094  |
| 22.00 | 30.00 | 225M  | MD22M833     | 405540 | 19841  |
| 30.00 | 40.00 | 250M  | MD25M813     | 498070 | 24368  |
| 37.00 | 50.00 | 2805  | MD285823     | 639100 | 31268  |
| 45.00 | 60.00 | 280M  | MD28M853     | 652640 | 31930  |

BBL/LP-33 Effective from 21st Mar'2011





C€



FLAME PROOF MOTORS (Standard Motors)

For foot mounted (B3 construction), 415V ±10%, 50Hz ±5%, combined variation ±10%, 3 phase supply, Insulation Class F, Degree of Protection IP55, Ambient Temperature 45°C, Conforms to IS:325, IS:2148, Gas Group IIA, IIB.

|        | 3000 rpm 2 Pole |       |          |         |        |   |        |        | 150   | 0 rpm 4 Pole |         |        |
|--------|-----------------|-------|----------|---------|--------|---|--------|--------|-------|--------------|---------|--------|
| Kw     | Нр              | Frame | Турє     | LP33    | Excise |   | Kw     | Нр     | Frame | Турє         | LP33    | Excise |
| 0.37   | 0.50            | 80    | MJ0802A3 | 20380   | 997    |   | 0.37   | 0.50   | 80    | MJ080413     | 20230   | 990    |
| 0.55   | 0.75            | 80    | MJ0802B3 | 22690   | 1110   |   | 0.55   | 0.75   | 80    | MJ080433     | 22050   | 1079   |
| 0.75   | 1.00            | 80    | MJ080213 | 23310   | 1140   |   | 0.75   | 1.00   | 80    | MJ080453     | 22900   | 1120   |
| 1.10   | 1.50            | 80    | MJ080233 | 26050   | 1274   |   | 1.10   | 1.50   | 90 L  | MJ09L423     | 26040   | 1274   |
| 1.50   | 2.00            | 90 L  | MJ09L243 | 29120   | 1425   |   | 1.50   | 2.00   | 100L  | MJ10L453     | 33960   | 1661   |
| 2.20   | 3.00            | 100L  | MJ10L213 | 45000   | 2202   |   | 2.20   | 3.00   | 112M  | м.Ј11м433    | 38570   | 1887   |
| 3.70   | 5.00            | 112M  | MJ11M233 | 52820   | 2584   |   | 3.70   | 5.00   | 132M  | MJ13M433     | 54520   | 2667   |
| 5.50   | 7.50            | 132 M | MJ13M253 | 65440   | 3202   |   | 5.50   | 7.50   | 132 M | MJ13M473     | 62550   | 3060   |
| 7.50   | 10.00           | 132 M | MJ13M293 | 72360   | 3540   |   | 7.50   | 10.00  | 160M  | MJ16M4A3     | 99480   | 4867   |
| 9.30   | 12.50           | 160M  | MJ16M233 | 130300  | 6375   |   | 9.30   | 12.50  | 160 M | MJ16M4C3     | 109290  | 5347   |
| 11.00  | 15.00           | 160 M | MJ16M253 | 134210  | 6566   |   | 11.00  | 15.00  | 160 M | MJ16M4K3     | 115460  | 5649   |
| 15.00  | 20.00           | 160 M | MJ16M263 | 153250  | 7498   |   | 15.00  | 20.00  | 180L  | MJ18L433     | 152340  | 7453   |
| 18.50  | 25.00           | 160 L | MJ16L293 | 176070  | 8614   |   | 18.50  | 25.00  | 180 L | MJ18L473     | 161640  | 7908   |
| 22.00  | 30.00           | 180 L | MJ18L233 | 207460  | 10150  |   | 22.00  | 30.00  | 200L  | MJ20L433     | 224550  | 10986  |
| 30.00  | 40.00           | 200 L | MJ20L2A3 | 280670  | 13732  |   | 30.00  | 40.00  | 200 L | MJ20L453     | 256450  | 12547  |
| 37.00  | 50.00           | 200 L | MJ20L253 | 363170  | 17768  |   | 37.00  | 50.00  | 225M  | MJ22M433     | 332890  | 16287  |
| 45.00  | 60.00           | 225 M | MJ22M253 | 459380  | 22475  |   | 45.00  | 60.00  | 250M  | MJ25M4A3     | 465310  | 22765  |
| 55.00  | 75.00           | 2805  | MJ285213 | 717820  | 35119  |   | 55.00  | 75.00  | 250 M | MJ25M413     | 517000  | 25294  |
| 75.00  | 100.00          | 280M  | MJ28M233 | 750010  | 36694  |   | 75.00  | 100.00 | 280 S | MJ285413     | 664300  | 32501  |
| 90.00  | 120.00          | 280 M | MJ28M253 | 831280  | 40670  |   | 90.00  | 120.00 | 280 M | MJ28M433     | 684810  | 33504  |
| 110.00 | 150.00          | 3155  | MJ315233 | 868100  | 42472  |   | 110.00 | 150.00 | 3155  | MJ315413     | 769320  | 37639  |
| 125.00 | 170.00          | 315M  | MJ31M2A3 | 1018790 | 49844  |   | 125.00 | 170.00 | 315M  | MJ31M4A3     | 885360  | 43316  |
| 132.00 | 180.00          | 315M  | MJ31M233 | 1029370 | 50362  |   | 132.00 | 180.00 | 315M  | MJ31M433     | 922210  | 45119  |
| 150.00 | 200.00          | 315L  | MJ31L2A3 | 1131040 | 55336  |   | 150.00 | 200.00 | 315L  | MJ31L4A3     | 958800  | 46909  |
| 160.00 | 215.00          | 315L  | MJ31L253 | 1166970 | 57094  |   | 160.00 | 215.00 | 315L  | MJ31L453     | 968600  | 47389  |
| 180.00 | 240.00          | 315L  | MJ31L2B3 | 1399060 | 68449  |   | 180.00 | 240.00 | 315L  | MJ31L463     | 1159390 | 56723  |
| 200.00 | 270.00          | 315L  | MJ31L273 | 1747190 | 85481  | * | 200.00 | 270.00 | 315L  | MJ31L473     | 1395660 | 68283  |

"Rating suitable for 40c Eff1 will be punched on name plate as per IS 12615: 2004 for 2 Pole- 0.37kW to 160Kw 4 Pole- 0.37kW to 160Kw







C€



#### FLAME PROOF MOTORS (Standard Motors)

For foot mounted (83 construction), 415V ±10%, 50Hz ±5%, combined variation ±10%, 3 phase supply, Insulation Class F, Degree of Protection IP55, Ambient Temperature 45°C, Conforms to IS:325, IS:2148, Gas Group IIA, IIB.

|        |        | 100   | 0 rpm 6 Pole |         |        |
|--------|--------|-------|--------------|---------|--------|
| Kw     | Нр     | Frame | Турс         | LP33    | Excise |
| 0.37   | 0.50   | 80    | MJ080613     | 23510   | 1150   |
| 0.55   | 0.75   | 80    | MJ080633     | 23910   | 1170   |
| 0.75   | 1.00   | 90 L  | MJ09L633     | 27670   | 1354   |
| 1.10   | 1.50   | 90 L  | MJ09L653     | 28590   | 1399   |
| 1.50   | 2.00   | 100 L | MJ10L633     | 40730   | 1993   |
| 2.20   | 3.00   | 112 M | MJ11M653     | 47520   | 2325   |
| 3.70   | 5.00   | 132 M | MJ13M633     | 63350   | 3099   |
| 5.50   | 7.50   | 132 M | MJ13M693     | 77780   | 3805   |
| 7.50   | 10.00  | 160 M | MJ16M633     | 118700  | 5807   |
| 9.30   | 12.50  | 160 L | MJ16L663     | 137170  | 6711   |
| 11.00  | 15.00  | 160 L | MJ16L673     | 145090  | 7099   |
| 15.00  | 20.00  | 180 L | MJ18L613     | 195230  | 9552   |
| 18.50  | 25.00  | 200 L | MJ20L613     | 242790  | 11879  |
| 22.00  | 30.00  | 200 L | MJ20L633     | 263290  | 12881  |
| 30.00  | 40.00  | 225 M | MJ22M643     | 429840  | 21030  |
| 37.00  | 50.00  | 250 M | MJ25M633     | 532820  | 26068  |
| 45.00  | 60.00  | 280 S | MJ28S613     | 648660  | 31736  |
| 55.00  | 75.00  | 280 M | MJ28M633     | 702300  | 34360  |
| 75.00  | 100.00 | 3155  | MJ31S613     | 777550  | 38042  |
| 90.00  | 120.00 | 315M  | MJ31M633     | 911760  | 44608  |
| 110.00 | 150.00 | 315M  | MJ31M653     | 999570  | 48904  |
| 125.00 | 170.00 | 315L  | MJ31L6A3     | 1182910 | 57874  |
| 132.00 | 180.00 | 315L  | MJ31L673     | 1211660 | 59280  |
| 150.00 | 200.00 | 315L  | MJ31L6B3     | 1417750 | 69363  |
| 160.00 | 215.00 | 315L  | MJ31L693     | 1460290 | 71445  |

| 750 rpm 8 Pole |        |       |          |         |        |
|----------------|--------|-------|----------|---------|--------|
| Kw             | Нр     | Frame | Турс     | LP33    | Excise |
| 0.37           | 0.50   | 90L   | MJ09L833 | 27250   | 1333   |
| 0.55           | 0.75   | 90L   | MJ09L853 | 29480   | 1442   |
| 0.75           | 1.00   | 100 L | MJ10L813 | 35630   | 1743   |
| 1.10           | 1.50   | 100 L | MJ10L833 | 41580   | 2034   |
| 1.50           | 2.00   | 112 M | MJ11M813 | 49620   | 2428   |
| 2.20           | 3.00   | 132M  | MJ13M813 | 65370   | 3198   |
| 3.70           | 5.00   | 160M  | MJ16M813 | 105380  | 5156   |
| 5.50           | 7.50   | 160M  | MJ16M833 | 121250  | 5932   |
| 7.50           | 10.00  | 160L  | MJ16L873 | 148090  | 7245   |
| 9.30           | 12.50  | 180L  | MJ18L813 | 188850  | 9240   |
| 11.00          | 15.00  | 180L  | MJ18L833 | 199020  | 9737   |
| 15.00          | 20.00  | 200L  | MJ20L833 | 269580  | 13189  |
| 18.50          | 25.00  | 2255  | MJ225823 | 335630  | 16421  |
| 22.00          | 30.00  | 225M  | MJ22M833 | 438270  | 21442  |
| 30.00          | 40.00  | 250M  | MJ25M813 | 542100  | 26522  |
| 37.00          | 50.00  | 2805  | MJ285823 | 695350  | 34020  |
| 45.00          | 60.00  | 280M  | MJ28M853 | 717920  | 35124  |
| 55.00          | 75.00  | 3155  | MJ315813 | 793620  | 38828  |
| 75.00          | 100.00 | 315M  | MJ31M833 | 929520  | 45477  |
| 90.00          | 120.00 | 315M  | MJ31M853 | 1017350 | 49774  |
| 110.00         | 150.00 | 315L  | MJ31L873 | 1272560 | 62260  |
| 125.00         | 170.00 | 315L  | MJ31L8A3 | 1501510 | 73461  |
| 132.00         | 180.00 | 315L  | MJ31L893 | 1546910 | 75683  |
|                |        |       |          |         |        |

Eff1 will be punched on name plate as per IS 12615: 2004 for 6 Pole- 0.37kW to 132Kw 8 Pole- 0.37kW to 110Kw

BBL/LP-33 Effective from 21st Mar 2011





#### TEFC SLIPRING CRANE DUTY MOTORS

B3 const., 415V ±10%, 50Hz ±5% Combn var. ±10%,3 Phase supply, Insl Stator/Rotor Class F, Degree of Protection IP55, Ambient Temperature 45° C Duty S4, CDF 40%, 60 Starts/ Stops per hour Conforms to IS:325

#### TEXTILE MOTORS - RING FRAME

B3 const.,415V  $\pm$ 10%, 50Hz  $\pm$ 5% Combn var.  $\pm$ 10%, 3 Phase supply, Insulation Class F, Degree of Protection IP55, Ambient Temperature 45° C, Conforms to IS :

|       | 1000 rpm 6 Pole |       |          |        |        |       | 1     | 1500 rpm | 4 Pole   |       |        |
|-------|-----------------|-------|----------|--------|--------|-------|-------|----------|----------|-------|--------|
| Kw    | Нр              | Frame | Туре     | LP33   | Excise | Kw    | Нр    | Frame    | Турє     | LP33  | Excise |
|       |                 |       |          |        |        |       |       |          |          |       |        |
| 1.10  | 1.50            | 100L  | MP10L613 | 50790  | 2485   | 2.20  | 3.00  | 100L     | MR10L453 | 17680 | 865    |
| 1.50  | 2.00            | 100L  | MP10L623 | 53670  | 2626   | 3.70  | 5.00  | 112M     | MR11M453 | 22610 | 1106   |
| 2.40  | 3.20            | 112M  | MP11M623 | 57740  | 2825   | 5.50  | 7.50  | 1325     | MR135453 | 31170 | 1525   |
| 3.30  | 4.40            | 112M  | MP11M643 | 70450  | 3447   | 7.50  | 10.00 | 132M     | MR13M483 | 36370 | 1779   |
| 4.00  | 5.30            | 132M  | MP13M613 | 76080  | 3722   | 9.30  | 12.50 | 160M     | MR16M413 | 56750 | 2776   |
| 5.50  | 7.50            | 132M  | MP13M663 | 82900  | 4056   | 11.00 | 15.00 | 160M     | MR16M433 | 58210 | 2848   |
| 7.00  | 9.40            | 160L  | MP16L613 | 99580  | 4872   | 13.00 | 17.50 | 160L     | MR16L453 | 66830 | 3270   |
| 10.00 | 13.40           | 160L  | MP16L653 | 126630 | 6195   | 15.00 | 20.00 | 160L     | MR16L473 | 72330 | 3539   |

BBL/LP-33 Effective from 21st Mar'2011





#### CRANE & HOIST DUTY SQUIRREL CAGE MOTORS

B 3 Construction, 415V ±10%, 50Hz ±5% Combined variation ±10%, Insulation Class F, Degree of Protection IP55, Ambient Temperature 45° C, Duty S4, CDF 40%, Starts/Stops 150 per hour, Conforms to IS · 325.

|        |        | 1500  | rpm 4 Pole |        |        |
|--------|--------|-------|------------|--------|--------|
| Kw     | Нр     | Frame | Туре       | LP33   | Excise |
| 0.55   | 0.75   | 71    | MC071433   | 10000  | 489    |
| 0.75   | 1.00   | 80    | MC080413   | 11120  | 544    |
| 1.10   | 1.50   | 80    | MC080433   | 11730  | 574    |
| 1.50   | 2.00   | 905   | MC095433   | 12830  | 628    |
| 2.20   | 3.00   | 90L   | MC09L453   | 14000  | 685    |
| 3.70   | 5.00   | 100L  | MC10L453   | 18530  | 907    |
| 5.50   | 7.50   | 112M  | MC11M453   | 24830  | 1215   |
| 7.50   | 10.00  | 1325  | MC135453   | 32660  | 1598   |
| 9.30   | 12.50  | 132M  | MC13M483   | 39970  | 1956   |
| 11.00  | 15.00  | 160M  | MC16M4A3   | 59440  | 2908   |
| 15.00  | 20.00  | 160M  | MC16M4F3   | 60970  | 2983   |
| 18.50  | 25.00  | 160L  | MC16L4P3   | 75840  | 3710   |
| 22.00  | 30.00  | 180L  | MC18L473   | 113900 | 5573   |
| 30.00  | 40.00  | 200L  | MC20L433   | 153670 | 7518   |
| 37.00  | 50.00  | 2255  | MC225413   | 197420 | 9659   |
| 45.00  | 60.00  | 225M  | MC22M433   | 228830 | 11196  |
| 55.00  | 75.00  | 250M  | MC25M413   | 314150 | 15370  |
| 75.00  | 100.00 | 2805  | MC285413   | 402120 | 19674  |
| 90.00  | 120.00 | 280M  | MC28M433   | 466550 | 22826  |
| 110.00 | 150.00 | 3155  | MC315413   | 587490 | 28743  |
| 132.00 | 160.00 | 315M  | MC31M433   | 689230 | 33721  |
| 160.00 | 215.00 | 315L  | MC31L453   | 809260 | 39593  |
| 180.00 | 250.00 | 315L  | MC31L463   | 879030 | 43007  |
| 200.00 | 270.00 | 315L  | MC31L473   | 984630 | 48173  |

|        |        | 1000 rpm 6 Pole |          |        |        |  |
|--------|--------|-----------------|----------|--------|--------|--|
| Kw     | Нp     | Frame           | Туре     | LP33   | Excise |  |
| 0.37   | 0.50   | 71              | MC071633 | 10950  | 536    |  |
| 0.55   | 0.75   | 80              | MC080613 | 11780  | 576    |  |
| 0.75   | 1.00   | 80              | MC080633 | 12660  | 619    |  |
| 1.10   | 1.50   | 90L             | MCO9L6A3 | 13630  | 667    |  |
| 1.50   | 2.00   | 90L             | MC09L653 | 14280  | 699    |  |
| 2.20   | 3.00   | 100L            | MC10L653 | 19110  | 935    |  |
| 3.70   | 5.00   | 112M            | MC11M653 | 23940  | 1171   |  |
| 5.50   | 7.50   | 1325            | MC13S653 | 34940  | 1709   |  |
| 7.50   | 10.00  | 132M            | MC13M693 | 40780  | 1995   |  |
| 9.30   | 12.50  | 160M            | MC16M633 | 62840  | 3074   |  |
| 11.00  | 15.00  | 160L            | MC16L663 | 74240  | 3632   |  |
| 13.00  | 17.50  | 160L            | MC16L673 | 78300  | 3831   |  |
| 17.00  | 23.00  | 180L            | MC18L633 | 106770 | 5224   |  |
| 22.00  | 30.00  | 200L            | MC20L633 | 151060 | 7391   |  |
| 30.00  | 40.00  | 225M            | MC22M623 | 235470 | 11520  |  |
| 37.00  | 50.00  | 250M            | MC25M603 | 317230 | 15520  |  |
| 45.00  | 60.00  | 280S            | MC28S613 | 404200 | 19775  |  |
| 52.00  | 70.00  | 280M            | MC28M633 | 458550 | 22435  |  |
| 70.00  | 95.00  | 315S            | MC31S613 | 563270 | 27558  |  |
| 85.00  | 115.00 | 315M            | MC31M633 | 708630 | 34670  |  |
| 102.00 | 135.00 | 315M            | MC31M653 | 789390 | 38621  |  |
| 125.00 | 167.00 | 315L            | MC31L673 | 917100 | 44869  |  |
| 150.00 | 200.00 | 315L            | MC31L693 | 954630 | 46705  |  |





#### CRANE & HOIST DUTY SQUIRREL CAGE MOTORS

B 3 Construction, 415V ±10%, 50Hz ±5% Combined variation ±10%, Insulation Class F, Degree of Protection IP55, Ambient Temperature 45° C, Duty S4, CDF 40%, Starts/Stops 150 per hour, Conforms to IS · 325.

|        |        | 750   | rpm 8 Pole |         |        |
|--------|--------|-------|------------|---------|--------|
| Kw     | Нр     | Frame | Туре       | LP33    | Excise |
| 0.55   | 0.75   | 905   | MC095813   | 13050   | 638    |
| 0.75   | 1.00   | 90L   | MC09L853   | 14270   | 698    |
| 1.10   | 1.50   | 100L  | MC10L813   | 17540   | 858    |
| 1.50   | 2.00   | 100L  | MC10L833   | 21370   | 1046   |
| 2.20   | 3.00   | 112M  | MC11M833   | 24780   | 1212   |
| 3.70   | 5.00   | 1325  | MC135853   | 36020   | 1762   |
| 5.50   | 7.50   | 160M  | MC16M833   | 54050   | 2644   |
| 7.50   | 10.00  | 160L  | MC16L873   | 79680   | 3898   |
| 9.30   | 12.50  | 180M  | MC18M813   | 103580  | 5068   |
| 11.00  | 15.00  | 180L  | MC18L833   | 109100  | 5338   |
| 15.00  | 20.00  | 200L  | MC20L833   | 154150  | 7542   |
| 18.50  | 25.00  | 2255  | MC225813   | 198880  | 9730   |
| 22.00  | 30.00  | 225M  | MC22M833   | 240060  | 11745  |
| 30.00  | 40.00  | 250M  | MC25M813   | 322800  | 15793  |
| 37.00  | 50.00  | 2805  | MC285823   | 412570  | 20185  |
| 45.00  | 60.00  | 280M  | MC28M853   | 478660  | 23418  |
| 55.00  | 75.00  | 3155  | MC315813   | 572970  | 28033  |
| 75.00  | 100.00 | 315M  | MC31M833   | 720870  | 35269  |
| 90.00  | 120.00 | 315M  | MC31M853   | 809920  | 39625  |
| 110.00 | 150.00 | 315L  | MC31L873   | 855220  | 41842  |
| 132.00 | 180.00 | 315L  | MC31L893   | 1001610 | 49004  |

#### Note:

- $1.\,\mathrm{Prices}$  mentioned are maximum recommended selling prices and  $\varepsilon$  subjecte to change without notice.
- Prices are Ex-Works / EX-Godown exclusive of Excise duty,:
  tax and other Central / Local levies which will be charged extra:

   kW & HP are indicated, hower kW is binding and HP is approxi

   Extra Price Calculations.
- a) Wherver percentage is mentioned, add to LP and then offer o
- b) Where absolute values are mentioned, same to be directly to the nett price( No discount applicable ob absolute values).

Authorised by : A M Naik

BBL/LP-33 Effective from 21st Mar'2011

On the list price offer discount of 55 % + ED + Vat for retail customer. For enquiries of motors more than 5 prices are negotiable.



#### **Annexure 8**

# To be submitted by Indian company/firm Seeking financial assistance under TIFAC-SIDBI Revolving Fund for Technology Innovation

# ਸ਼੍ਰਤਰ (SRIJAN) Application Format

#### **PART A: Brief about the Unit**

## 1.1 Particulars of company / firm

| 1 | Name                                  |  |
|---|---------------------------------------|--|
| 2 | Constitution                          |  |
| 3 | Year of incorporation /               |  |
|   | commencement of operations            |  |
| 4 | Address of registered office and site |  |
|   | of operations                         |  |
| 5 | Main Promoter(s) / contact details    |  |

#### 1.2 Particulars of Promoters

| Name (age) | Educational/  | No of years of | No of years of | Stake in the |
|------------|---------------|----------------|----------------|--------------|
|            | Professional  | professional   | entrepre-      | firm /       |
|            | qualification | experience     | neurial        | company      |
|            |               |                | experience     | (%)          |
|            |               |                |                |              |
|            |               |                |                |              |
|            |               |                |                |              |
|            |               |                |                |              |

1.3 Present line of business and Technology / product successfully developed by the entity in the past:



1.4 Technology know-how Partner (name, designation with educational and professional background, affiliation address, telephone, fax, e-mail etc.):



# PART B: Technical Information 2 Project title: 2.1 Background: 2.2 Project objectives:

2.4 Process / Products proposed to be developed under the project along with specifications etc.:



| 2.5   | Technology development/demonstration in Product/Process |   |  |  |
|-------|---|---|--|--|
|       | Technolog   | gy development:   |  |  |
|       | (i)   | Process:  |  |  |
|       | (ii)  | Product:  |  |  |
| 2.5.1 | Detailed to   | echnology description:  |  |  |
| 2.6   | What is th  | e specialty / novelty / uniqueness / innovation about the technology: |  |  |
| 2.7   | Work alrea  | ady carried out for proof of concept / technology validation:         |  |  |
| 2.8   | Whether t   | he technology has been already patented. If yes, provide the details: |  |  |



| 2.9    | Process flow-charts / schematic diagram etc.:  |
|--------|--|
| 2.10   | Raw materials and their availability:  |
| 2.11   | Comparative advantages / disadvantages over the conventional/ emerging technologies and brief comments on competitions / challenges: |
| 2.12   | Techno-economics, cost benefit analysis and demand statistics in next 2/3 years:   |
| 2.13   | Environmental Impact, if any:  |
| 2.14   | Work Plan:   |
| 2.14.1 | Project Duration (in months):  |



| 2.14.2 | Time schedule indicating important activities/milestones & duration (barchart):  |
|--------|--|
| 2.15   | Deliverables of the project:   |
| 2.16   | List of existing facilities already available for the proposed project (land, building, machinery, software, manpower, utilities etc.) |
| PART   | · C: Financial information   |

# 3.1 Total Project Cost:

| Project head  | Area / Qty./<br>Specifications/<br>Capacity | Company/Firm Contribution (`Lakh) | Contribution from Fund (`Lakh) | Total<br>Cost<br>(`Lakh) |
|---|---|-----------------------------------|--------------------------------|--------------------------|
| Cost of construction / augmentation of factory shed for the project |   |                                   |                                |                          |
| Technology Know-how fee / patent / licensing                        |   |                                   |                                |                          |
| Equipment / Machinery /<br>Utilities                                |   |                                   |                                |                          |



| Consumables / Raw Materials  |  |  |
|------------------------------|--|--|
| Equipment for Testing &      |  |  |
| Evaluation / Quality Control |  |  |
| Manpower Salaries            |  |  |
| Marketing related expenses   |  |  |
| Working Capital Margin       |  |  |
| Others (pl specify)          |  |  |
| Contingency                  |  |  |
| Total                        |  |  |

#### 3.2 Means of Finance:

| Means of finance                | Amount  |
|---------------------------------|---------|
|                                 | (`lakh) |
| Additional Share capital        |         |
| Unsecured loans from            |         |
| SIDBI Assistance                |         |
| Assistance sought from the Fund |         |
| Others (pl specify)             |         |
|                                 |         |
| Total                           |         |

# 3.3 Detailed Break-up of following Heads of Project Cost with equipment details (in tabular form):

- **3.3.1** Capital Equipment / plants & machinery
- **3.3.2** Testing & Laboratory Equipment
- 3.3.3 Manpower Salaries
- **3.3.4** Consumables/Raw Materials



| 3.4 What makes the technology | different from existing | ones and advan | tage in terms of |
|-------------------------------|-------------------------|----------------|------------------|
| business opportunities?       |                         |                |                  |

- 3.5 Whether this proposal has been submitted to any other agency for funding support (if yes, give details)
- **3.6 Financial performance**: In case of existing entity, brief business highlights given below (*Pl. enclose last FY audited accounts with auditors report*).

(`Lakhs)

| Particular               | FY | FY | Particular                | FY | FY |
|--------------------------|----|----|---------------------------|----|----|
|                          |    |    |                           |    |    |
| Revenue                  |    |    | Share Capital (promoters) |    |    |
| EBDITA                   |    |    | Share capital (others)*   |    |    |
| Profit After Tax (PAT)   |    |    | Net worth/ Accumulated    |    |    |
| ,                        |    |    | losses                    |    |    |
| Initial/ product dev     |    |    | Bank term loans           |    |    |
| expenses not written off |    |    |                           |    |    |
| Net Profit Margin (%)    |    |    | Unsec loans – promoters   |    |    |
| Debt Equity Ratio (DER)  |    |    | Unsec loans – others      |    |    |
|                          |    |    | Bank borrowings –WC       |    |    |

<sup>\*</sup>please provide details

3.7 Credit/ Banking facilities from SIDBI / other banks/ FIs/ PE or VC or Angel investors in respect of customer (`Lakh)

| PE/ VC/ Angel inv/ Bank,<br>branch | Facility | Sanc amt | Outstanding |
|------------------------------------|----------|----------|-------------|
|                                    |          |          |             |

3.7.1 Whether any over dues in any banking credit facilities by the applicant enterprise/ associate concerns in past 2 years.



| 3.7.2 | Whether any of the accounts of the enterprise/ associate concern classified as |
|-------|--|
|       | NPA/ any restructuring done during past 3 years or any OTS done ever.          |

3.7.3 Whether any default in promoters' personal/ consumer loans/credit card payments, etc.



#### 3.8 Tentative Business projections (in Lakh)

| Particular | First Year |    |    | ond<br>ear | Thi<br>ye |    |    | urth<br>ear |
|------------|------------|----|----|------------|-----------|----|----|-------------|
|            | H1         | H2 | H1 | H2         | H1        | H2 | H1 | H2          |
| Sales      |            |    |    |            |           |    |    |             |
| PAT        |            |    |    |            |           |    |    |             |

| 4. | Key | strengths | and risk | factors |
|----|-----|-----------|----------|---------|
|----|-----|-----------|----------|---------|

#### 5. Any other relevant information

#### **DECLARATION**

I/We certify that all information furnished by me/ us above and in the appendix/annexures/ statements and other papers enclosed is true; I/we have no borrowing arrangements for the unit with any bank / FI except as indicated in the application; that there are no overdues / statutory dues/government enquiry/proceedings/prosecution against the unit/associate concerns/ promoters/directors except as indicated in the preliminary information; that no legal action has been/ is being taken against the unit/associate concerns/promoters/directors; that I/ we shall furnish all other information that may be required by SIDBI in connection with my/our application and I/ We have no objection to your furnishing the information submitted by me/ us to any agency as you may deem fit in connection with consideration of the assistance. We have no objection to SIDBI/ its representatives making suitable enquiries while considering the application.

| riace. | Signature                    |
|--------|------------------------------|
|        |                              |
|        |                              |
| _      |                              |
| Date:  | Name & Designation with Seal |



Diago.

Clamatura

#### Annexure I

# **Details of Associate Concerns**

| Name , Address & products manufactured | Existing since | Name & Address of existing Banker (s) | Facilities Enjoyed | Share holding of the main promoter(s) of applicant unit |
|--|----------------|---------------------------------------|--------------------|---|
|  |                |                                       |                    |   |
|  |                |                                       |                    |   |

#### **Annexure II**

# Particulars of machinery proposed for the project

| Name of machinery, (model / specification) | Name of manufacturer, contact person, e-mail address telephone no | Lead time for delivery Of machinery | Invoice price<br>(for Indigenous<br>machinery) /<br>CIF price (for<br>imported) (Rs.<br>lakh) | Purpose /use of machine.           | Basis of selection of supplier            | Remark s<br>reg. After<br>Sale Service<br>etc. |
|--|---|-------------------------------------|---|------------------------------------|---|--|
| 415V,50HP,<br>3-φ<br>Induction<br>Motor    | Attached<br>Doc.  | 1 Month                             | 1.3   | To Improve<br>energy<br>Efficiency | Techno-<br>commercial<br>competitiveness. |  |



#### **Annexure III**

# **Details of Misc.** Assets / equipment Proposed

| S.No. | Name of item | Supplier | Cost (Rs. lakh) | Purpose/ use of MFA | Remarks |
|-------|--------------|----------|-----------------|---------------------|---------|
|       |              |          |                 |                     |         |
|       |              |          |                 |                     |         |
|       |              |          |                 |                     |         |
|       |              |          |                 |                     |         |



Annexure IV

Profitability projections for the unit/company as whole:

|        |  | Actual for     |      |      |      |      |      |       |
|--------|--|----------------|------|------|------|------|------|-------|
| S. No. | Items  | previous years | Y1   | Y2   | Y3   | Y4   | Y5   | Total |
| 1      | Total income   |                | 0.19 | 0.19 | 0.19 | 0.19 | 0.19 | 0.76  |
| 2      | Raw material   |                |      |      |      |      |      |       |
|        | Power and fuel   |                |      |      |      |      |      |       |
|        | Wages and salaries                                     |                |      |      |      |      |      |       |
|        | Selling expenses                                       |                |      |      |      |      |      |       |
|        | Other expenses   |                | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.08  |
|        | Total cost   |                | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.08  |
| 3      | Profit before depreciation, interest and taxes (PBDIT) |                | 0.17 | 0.17 | 0.17 | 0.17 | 0.17 | 0.68  |
| 4      | Interest on term loan                                  |                | 0.04 | 0.03 | 0.02 | 0.01 | 0    | 0.06  |
| 5      | Interest on working capital                            |                |      |      |      |      |      |       |
| 6      | Interest on unsecured land                             |                |      |      |      |      |      |       |
| 7      | Depreciation   |                | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | 0.08  |
| 8      | PBT  |                | 0.11 | 0.12 | 0.13 | 0.14 | 0.15 | 0.54  |
| 9      | Tax  |                | 0    | 0.05 | 0.05 | 0.05 | 0.06 | 0.21  |
| 10     | PAT  |                | 0.11 | 0.07 | 0.08 | 0.09 | 0.09 | 0.33  |
| 11     | Dividends/ withdrawal                                  |                |      |      |      |      |      |       |
| 12     | Cash accruals  |                |      |      |      |      |      |       |
| 13     | Debt service coverage ratio                            |                | 1.9  | 0.9  | 1.0  | 1.0  |      |       |
|        | Av. DSCR   | 1.2            |      |      |      |      |      |       |



#### **Annexure V**

#### **CHECK LIST of documents to be**

## Submitted along with the application

| S. No | Documents   | Y/N | Reasons for Non-Submission |
|-------|---|-----|----------------------------|
| 1     | SSI Regn. / CA certificate certifying SSI status.   |     |                            |
| 2     | Certified copies of Memorandum & Articles of association / Partnership Deed.  |     |                            |
| 3     | Audited financial results for the last three years of Applicant unit.   |     |                            |
| 4     | Copies of lease deed / sale deed on which the unit is situated.   |     |                            |
| 5     | Copies of sanction letters from commercial banks/<br>Fls which have sanctioned assistance to the unit.  |     |                            |
| 6     | NOC from pollution control board/consent letter, if applicable.   |     |                            |
| 7     | IT Returns/Assessment orders/Sales tax returns of the Applicant Unit/ promoters/directors for 2years.   |     |                            |
| 8     | List of existing plant and machinery.   |     |                            |
| 9     | Competitive quotations for machines and Misc.fixed assets proposed to be acquired under the scheme.   |     |                            |
| 10    | Duly signed latest net worth statements of promoters/directors & guarantors in SIDBI format;In case of guarantors please furnish, Name, Age,Father's/Husband's name, residential address.Details of similar guarantee, if any, given to other institutions. |     |                            |
| 11    | 2 sets of photographs along with signatures of all promoters/directors/guarantors duly certified by a Bank or Gazetted Officer.   |     |                            |
| 12    | Audited financial results for last three years for each associate concerns. If applicable.  |     |                            |
| 13    | Copy of title deed of collateral security and valuation report.   |     |                            |





# **Bureau of Energy Efficiency (BEE)**

(Ministry of Power, Government of India)

4th Floor, Sewa Bhawan, R. K. Puram, New Delhi - 110066



#### Confederation of Indian Industry

CII – AVANTHA Centre for Competitiveness

Block No.3, Dakshin Marg

Sector 31-A, Chandigarh - 160030



#### India SME Technology Services Ltd

DFC Building, Plot No.37-38,

D-Block, Pankha Road,

### **Bureau of Energy Efficiency (BEE)**

(Ministry of Power, Government of India)

4th Floor, Sewa Bhawan, R. K. Puram, New Delhi – 110066 Ph.: +91
– 11 – 26179699 (5 Lines), Fax: +91 – 11 – 26178352

Websites: www.bee-india.nic.in, www.energymanagertraining.com

SEE-Tech Solutions Pvt. Ltd 11/5, MIDC, Infotech Park, Near VRCE Telephone Exchange, South Ambazari Road, Nagpur – 440022 Website: www.letsconserve.org India SME Technology Services Ltd DFC Building, Plot No.37-38, D-Block, Pankha Road, Institutional Area, Janakpuri, New Delhi-110058 Tel: +91-11-28525534, Fax: +91-11-28525535

