

# DETAILED PROJECT REPORT ON MODIFIED PIT FURNACE (JAGADHRI BRASS & ALUMINIUM CLUSTER)



**Bureau of Energy Efficiency**

*Prepared By*



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# **MODIFIED PIT FURNACE FOR BRASS MELTING (600 KG CAPACITY)**

**JAGADHRI BRASS AND ALUMINIUM CLUSTER**

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BEE, 2010

Detailed Project Report on Modified Pit Furnace for Brass Melting (500 kg)

Brass & Aluminium SME Cluster, Jagadhri, Haryana (India)

New Delhi: Bureau of Energy Efficiency;

Detail Project Report No.: **JAG/MET/GAS(A)/01**

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**Zenith Energy Services Pvt. Ltd.**

**Hyderabad**

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## Lists of Abbreviations

▪ BEE	- Bureau of Energy Efficiency
▪ DPR	- Detailed Project Report
▪ DSCR	- Debt Service Coverage Ratio
▪ GHG	- Green House Gases
▪ HP	- Horse Power
▪ IRR	- Internal Rate of Return
▪ MoP	- Ministry of Power
▪ MoMSME	- Ministry of Micro Small and Medium Enterprises
▪ NPV	- Net Present Value
▪ ROI	- Return On Investment
▪ SIDBI	- Small Industries Development of India
▪ MSME	- Micro Small and Medium Enterprises

## ***EXECUTIVE SUMMARY***

Zenith Energy Services Pvt. Ltd. is executing BEE-SME program in Jagadhri Brass & Aluminium Cluster, supported by Bureau of Energy Efficiency (BEE) with an overall objective of improving the energy efficiency in cluster units.

Jagadhri is renowned for the brass utensils, sheets, coils, strips and also Aluminium & Stainless steel utensils, there are about 150 to 200 brass and aluminium industries in the cluster. The brass & copper sheets, strips, coils and aluminium utensils produced in Jagadhri cluster are renowned in the country. Majority of the industries have been in operation for the last 15 to 30 years. The main raw materials are brass, copper and aluminium scrap is being procured from local agents.

The major Energy forms used in the cluster are electricity and fuels like Coke, Wood, and Furnace Oil etc. Electricity is used for driving the prime movers of pumps, fans, drives, rolling machine motors, induction and annealing furnaces and for lighting. Coke and Furnace oil is used for brass and aluminium melting in Pit Furnaces. Wood is used as a fuel in Annealing furnaces.

The cost of energy as a percentage of manufacturing cost varies anywhere between 3 to 5%, which includes electrical as well as thermal. Majority of the industries located in Jagadhri uses coke and furnace oil as energy in process for pit melting and a very few units are using electricity for wood Gasifiers for melting. Pit melting process requires large amount of thermal energy, inducing a high share of energy cost. The energy cost is next to the raw materials cost.

This DPR is prepared for Modification in Pit Furnaces for brass melting units for reducing fuel consumption. The DPR highlights the details of the study conducted for assessing the potential for possible coke savings and its monetary benefit, availability of the technologies/design, local service providers, technical features and proposed equipment specifications, various barriers in implementation, environmental aspects, estimated GHG reductions, capital cost, financial analysis, and schedule of Project Implementation.

This bankable DPR also found eligible for subsidy scheme of MoMSME for “Technology and Quality Upgradation Support to Micro, Small and Medium Enterprises” under “National Manufacturing and Competitiveness Programme”. The key indicators of the DPR including the Project cost, debt equity ratio, monetary benefit and other necessary parameters are given in table below:

S.No	Particular	Unit	Value
1	Project cost	` (in Lakh)	0.50
2	Fuel saving (coke)	tonne/year	7.2
3	Monetary benefit	` (in Lakh)/year	1.58
4	Simple payback period	Years	0.32
5	NPV	` (in Lakh)	5.05
6	IRR	%age	224.97
7	ROI	%age	31.98
8	Average DSCR	Ratio	12.56
9	Estimated CO <sub>2</sub> reduction	tCO <sub>2</sub> /year	9
10	Process down time	Days	8

**The projected profitability and cash flow statements indicate that the project implementation i.e. Modification in Pit furnace for Brass melting will be financially viable and technically feasible.**

## ***ABOUT BEE'S SME PROGRAM***

Bureau of Energy Efficiency (BEE) is implementing a BEE-SME Programme to improve the energy performance in 29 selected SMEs clusters. Jagadhri Brass & Aluminium Cluster is one of them. The BEE's SME Programme intends to enhance the energy efficiency awareness by funding/subsidizing need based studies in SME clusters and giving energy conservation recommendations. For addressing the specific problems of these SMEs and enhancing energy efficiency in the clusters, BEE will be focusing on energy efficiency, energy conservation and technology up-gradation through studies and pilot projects in these SMEs clusters.

**Major activities in the BEE -SME program are furnished below:**

### ***Energy use and technology audit***

The energy use technology studies would provide information on technology status, best operating practices, gaps in skills and knowledge on energy conservation opportunities, energy saving potential and new energy efficient technologies, etc for each of the sub sector in SMEs.

### ***Capacity building of stake holders in cluster on energy efficiency***

In most of the cases SME entrepreneurs are dependent on the locally available technologies, service providers for various reasons. To address this issue BEE has also undertaken capacity building of local service providers and entrepreneurs/ Managers of SMEs on energy efficiency improvement in their units as well as clusters. The local service providers will be trained in order to be able to provide the local services in setting up of energy efficiency projects in the clusters

### ***Implementation of energy efficiency measures***

To implement the technology up-gradation project in the clusters, BEE has proposed to prepare the technology based detailed project reports (DPRs) for a minimum of five technologies in three capacities for each technology.

### ***Facilitation of innovative financing mechanisms for implementation of energy efficiency projects***

The objective of this activity is to facilitate the uptake of energy efficiency measures through innovative financing mechanisms without creating market distortion.

## 1 INTRODUCTION

### 1.1 Brief Introduction about cluster

Jagadhri is renowned for the brass utensils, sheets, coils, strips and also Aluminium & Stainless steel utensils, there are about 175 brass and aluminium industries in the cluster. The brass & copper sheets, strips, coils and aluminium utensils produced in Jagadhri cluster are renowned in the country. The main raw materials are brass, copper and aluminium scrap is being procured from local agents.

The cost of energy as a percentage of manufacturing cost varies anywhere between 3% to 5%. Majority of the industries located in Jagadhri uses coke and furnace oil as energy in process for pit melting and a very few units are using electricity for wood gasifiers for melting. Pit melting process requires large amount of thermal energy, inducing a high share of energy cost. The energy cost is next to the raw materials cost.

#### 1.1.1 Production process

The main process operation for aluminium melting and products manufacturing adopted in cluster units are as follows:

##### ***Brass Melting***

Pit Furnace is a common type of furnace used in all cluster units for melting the scrap brass in the crucibles. Furnace oil is used as fuel. The pit furnace is a circular pit lined with refractories and the crucible is inserted in the furnace and Furnace oil is feed underneath and sides of the pit furnace. The outer side of the furnace is lined with red bricks. The normal time for each batch of melting is two and half hours and subsequently the batch time reduces by about 20 minutes to 30 minutes than the initial batch.

##### ***Annealing***

Different types of Annealing process are used in the cluster:

- a) Electric annealing
- b) Wood fired annealing
- c) Oil fired annealing

The temperature required for annealing and re-heating the brass billets is 600 to 650 °C and Aluminium billets is 400-450 °C. The brass & aluminium sheets, billets and brass coils are heat treated for about 10 to 12 hours in a day.

### ***Electric annealing***

The brass sheets are heat treated for about 5 to 6 hours in a day by electrical energy and the production capacity of the annealing furnace in the cluster units is varying from 1000 kg to 3000 kg per batch. The annealing furnace is bogie type furnace fabricated with steel body and the inside of the furnace is constructed with the refractory bricks and insulation materials.

### ***Wood fired annealing***

Wood Fired Annealing Furnace is a common type of annealing furnace found in the cluster and is normally installed in smaller and medium size units. The wood fired furnace is used for heat treatment of the brass and aluminium sheets and circles and also reheating of the billets before hot rolling. The wood is used as fuel and the production capacity of the wood fired furnace in the cluster units is varying from 2000 kg to 4000 kg per batch. The annealing furnaces are of very old design and are constructed with red bricks and only the hearth of the furnace is constructed with the refractory bricks. The design of the annealing furnace is more or less identical in all cluster units.

### ***Oil fired annealing furnace***

The brass coils is heat treated for about 8 to 10 hours in a day. The furnace oil is used as fuel and the production capacity of the oil fired bell furnace in the cluster units is varying from 3000 kg to 4000 kg per batch. The annealing furnaces are bell type furnace fabricated with insulation steel drum and asbestos. The design of the bell annealing furnace is more or less identical in all the coil plant units.

## **Rolling**

Different types of rolling process are used in the cluster:

- a) Hot rolling
- b) Cold rolling

### ***Hot Rolling***

The primary function of the Hot rolling is to reheat aluminium billets or hot casted billets nearly to their melting point, then roll them thinner and longer sheets through rolling machine driven by motors having capacity around 60 to 100 HP and annealing up the lengthened brass or aluminium sheets and used for the next process.

### ***Cold Rolling***

Cold rolling is carried out to allow desirable metal qualities that cannot be obtained by hot working such as eliminating shrinkage errors for higher dimensional accuracy of the metal. Furthermore, to have smoother surface of the final products, enhance strength and hardness. As such, the metal must be heated from time to time (annealed) during the rolling operation to remove the undesirable effects of cold working and to increase the workability of the metal.

### ***Shearing***

In the shearing process, the sheets are cut to required size out of larger sheets such as roll sheets. Shears are used as the intermediate or finished step in preparing for cold rolling or circle cutting processes.

### ***Pressing***

Pressing is a metal forming process in which sheet metal is stretched into the desired part shape. A tool pushes downward on the sheet metal, forcing it into a die cavity in the shape of the desired part. The tensile forces applied to the sheet cause it to plastically deform into a utensil-shaped part. Pressing is most effective with ductile metals, such as aluminum, brass, copper, and mild steel. Examples of parts formed with Pressing include milk tanks, cans, cups, kitchen utensil sinks, pots and pans.

The Pressing processes machine either in cam or hydraulic type is used having capacity 25 HP to 63 HP motors.

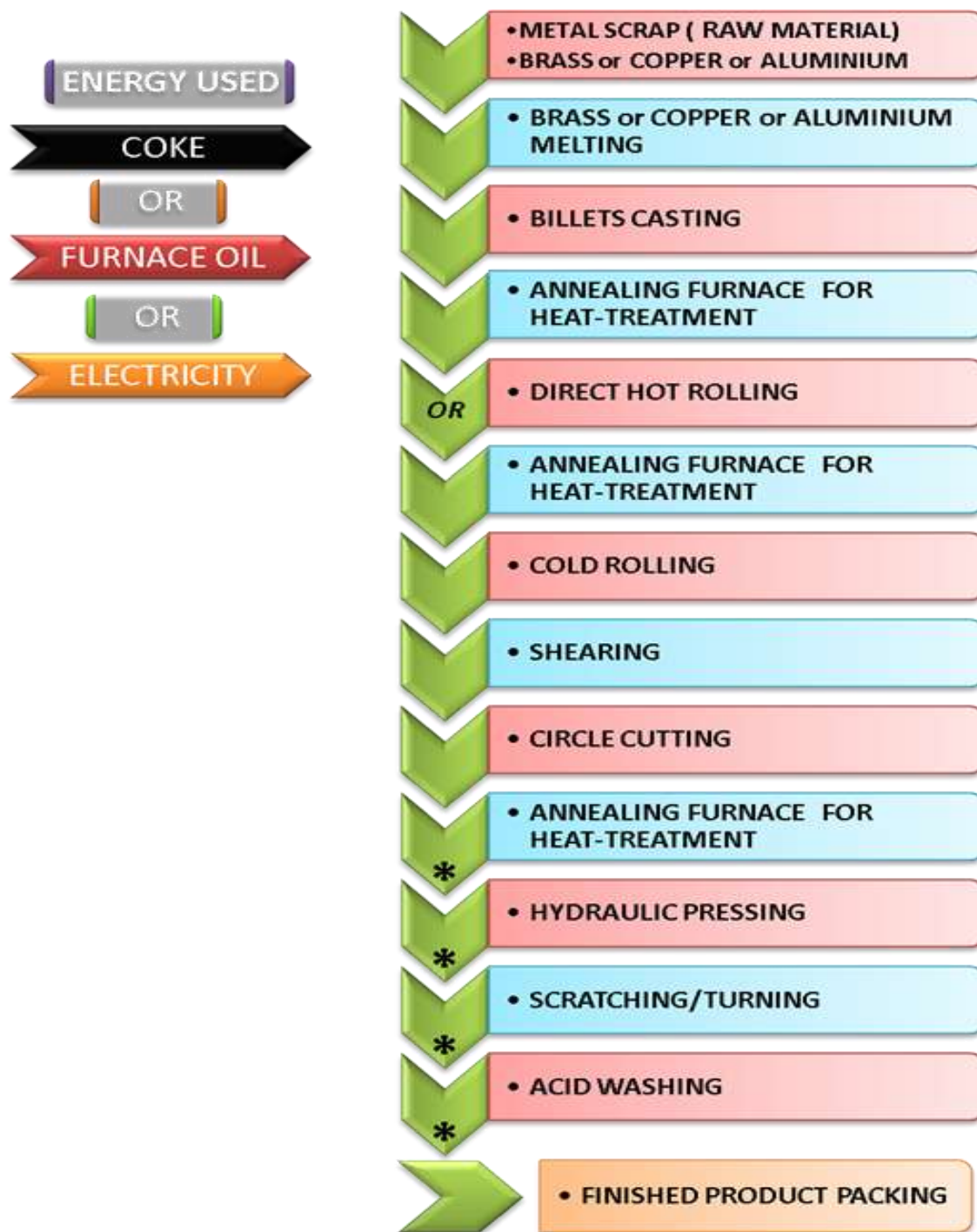


Figure 1.1: General Process Flowchart

*\*For Product / Utensils Manufacturing*



## 1.2 Energy performance in existing situation

### 1.2.1 Fuel and electricity consumption of a typical unit

The main energy forms used in a typical unit in the cluster are electricity, coke, furnace oil and wood. Electricity is used for driving the prime movers of blowers, hot and cold rolling machines, shearing machines and press. Coke is used as fuel in Pit Furnaces for brass melting and wood is used as fuel for annealing furnaces. The energy consumption of a typical unit in the cluster having pit furnace for brass melting is furnished in Table 1.1 below:

**Table 1.1: Energy consumption of a typical unit (Ahuja Metal Industries)**

S.No	Details	Unit	Value
1	Coke Consumption	tonne/annum	96
2	Grid Electricity consumption	MWh/annum	170
3	Wood Consumption	tonne/annum	240

### 1.2.2 Average production by a typical unit in the cluster

The average production in a year in a typical unit is 720 tonne.

### 1.2.3 Specific Energy Consumption

The main energy forms used in the brass processing units are electricity, furnace oil and wood. The Specific energy consumption for electrical and thermal energy per tonne or kg of Production for a typical unit is furnished in Table 1.2 below:

**Table 1.2: Specific energy consumption for a typical unit (Ahuja Metal Industries)**

S. No.	Type of Fuel	Units	Specific Energy Consumption
1	Coke consumption	tonne/ tonne of production	0.133
2	Grid Electricity consumption	MWh/ tonne of production	0.236
3	Wood consumption	tonne/ tonne of production	0.333

### Equipment wise Specific Energy Consumption

The specific energy consumption of the equipments used in the Jagadhri Aluminium & Brass Industries is given in Table 1.3 below wherever possible.

**Table 1.3 Equipment wise Specific Energy Consumption**

<b>S.No.</b>	<b>Equipments</b>	<b>Minimum SEC</b>	<b>Maximum SEC</b>	<b>Average SEC (for whole cluster)</b>
1	Pit Furnace	0.110	0.150	0.130
2	Annealing Furnace	0.150	0.260	0.205

### 1.3 Existing technology/equipment

#### 1.3.1 Description of existing technology

Pit Furnace is a common type of furnace used in all cluster units for melting the scrap brass in the crucibles. Coke is used as fuel and the production capacity of the pit furnace in the cluster units is 600 kg per batch. Normally about 4 to 5 batches are produced in a day. The furnace is operated on single shift basis **normally 12 hours**.

The pit furnace is a rectangular pit lined with refractories and the crucible is inserted in the furnace and coke is feeded underneath and sides of the pit furnace. The outer side of the furnace is lined with red bricks. After feeding coke and inserting crucible in the pit and the firing of the coke is started. The normal time for each batch of melting is two and half hours and subsequently the batch time reduces by about 20 minutes to 30 minutes than the initial batch. A small blower of local make of 1 HP is used for supplying combustion air and then casting of billets of required sizes.

#### 1.3.2 Its role in the whole process

The pit furnace is used for melting the brass scrap. The number of melting batches varies as per the production requirement.

### 1.4 Establishing the baseline for the equipment to be changed

#### 1.4.1 Design and operating parameters

The main energy forms used for pit furnace are coke. Electricity is also used in small quantities for operation of blower for supplying combustion air. The pit furnace is constructed by the in house workers and doesn't have name plate details. The coke consumption depends on the following parameters such as quantity of brass to be melted, temperature required, furnace oil heat value and design of the pit furnace. The operating parameters of the pit furnace collected for a typical unit during the field visit is furnished in Table 1.4 below:

**Table 1.4 Details of Operating parameter**

S. No.	Particular	Units	Value
1	Capacity of the pit furnace	kg/ batch	600
2	Quantity of brass melted	kg/ batch	600
3	Average coke consumption	kg/batch	80
4	Melting temperature measured	°C	1021
5	Temperature of waste flu gas	°C	500 – 550
6	Quantity of unburnt fuel left after the process	kg/batch	20

#### 1.4.2 Coke & Electricity consumption and Operating Efficiency

The operating efficiency of the pit furnace in various units had been evaluated during energy use and technology audits using coke as fuel for brass melting. The efficiencies of the pit furnaces are found to be in the range of 10% to 15% in various units of the cluster. The details of furnace oil consumption, electricity consumption, efficiencies and energy cost involved for brass melting per kg for pit furnaces in 3 typical units is furnished below in Table 1.4 below:

**Table 1.4 Energy Consumption & Efficiency of three typical units in the cluster**

S. No	Name of the unit	Fuel Consumption (tonne/annum)	Electricity Consumption (MWh/annum)	Efficiency of pit furnace (% age)
1	Ahuja Metal Industries	96	170	11.4
2	Usha Enterprises	57	159	11.0
3	Arun metals	120	159	10.8

### 1.5 Barriers for adoption of new technology/equipment

#### 1.5.1 Technological Barriers

The major technical barriers that prevented the implementation of the new Modified Pit Furnace in the cluster are:

- Lack of awareness of the technology and there was no considerable research by the consultants or Local service providers

- Most of the operators/supervisors are non technical and doesn't have knowledge on the design and technical aspects
- Lack of knowledge of the technical benefits of the induction furnace in smaller units

#### **1.5.2 Financial Barrier**

- The investment required is marginal and however, the SME owners in the cluster are not interested to invest on the new technologies, as they are satisfied with the profits earned with the existing systems/technologies.
- The lack of awareness of the losses and monetary benefit of the new technology

#### **1.5.3 Skilled manpower**

Lack of skilled manpower is also one of the major barriers in the cluster. In majority of the units, the furnaces are operated by the unskilled workers for low wages.

#### **1.5.4 Other barrier(s)**

The proposed technology has no other barriers.

## **2. DESCRIPTION OF PROPOSED TECHNOLOGY/EQUIPMENT**

### **2.1 Detailed description of technology/equipment selected**

#### **2.1.1 Description of technology**

The modified Pit Furnace was developed by M/s Zenith Energy Services Pvt. Ltd after intensive research with the foundry specialists. The modified furnace will have circular cross section and existing pit furnace is of rectangular cross section, the circular cross section will reduce the surface area and hence heat storage of refractory bricks reduces and hence low fuel consumption. Further, the modified furnace will be constructed by the reflective type bricks where the heat is dissipated to the crucible, where as in the present furnace, the bricks are of low reflectivity constant and dissipate less heat to the crucible hence, new design will improve furnace efficiency. Further The unburnt coke will also be reduced due to low surface area in the modified pit furnace, as in the present furnace the unburnt carbon is high due to more storage area for the fuel in the furnace. This is also one of the factors for high coke consumption.

#### **2.1.2 Technology /Equipment specifications**

The Modified Pit Furnace is a civil construction activity and is suitable for brass melting for the batch quantity of the 600 kg. The detailed technical drawings are furnished in Annexure 4

#### **2.1.3 Justification & Suitability of the technology selected**

The Modified Pit Furnace reduces fuel consumption due to improved design and new refractory bricks used and also reduce partly unburnt carbon. The new pit furnace is easy construct with the local service providers and all the materials required are locally available. Total about 7.5% of fuel savings can be achieved by modified pit furnace. Detailed justification of fuel saving is given at Annexure 3.

#### **2.1.4 Superiority over existing technology/equipment**

The following are the benefits of the Modified Pit Furnace:

- Reduces fuel consumption
- Reduces GHG emissions
- Low initial investment and quick payback period

### **2.1.5 Availability of the proposed technology/equipment**

The Modified Pit Furnace is designed by Zenith Energy Services Pvt. Ltd and can be locally constructed with the local service providers. The detail of the local service provider for construction of Modified Pit Furnace is furnished in Annexure 7.

### **2.1.6 Source of technology/equipment for the project**

The technology is developed by the Zenith Energy Services Pvt. Ltd.

### **2.1.7 Service/technology providers**

The service providers are available in Jagadhri.

### **2.1.8 Terms of sales**

#### ***Terms of payment***

40% Advance with purchase order, 50% running payment along with taxes and duties against proforma Invoice before dispatch and remaining 10% after commissioning and trial

### **2.1.9 Process down time during implementation**

The process down time is considered for 8 days, if the pit furnace is modified by demolishing the existing pit furnace.

No process down time is considered, if the pit furnace is constructed without demolishing the existing unit.

## **2.2 Life cycle assessment and risks analysis**

The life of the Modified Pit Furnace is considered at 10 years.

## **2.3 Suitable unit in terms of capacity**

The Modified Pit Furnace can be installed in all the brass melting units of various capacities having pit furnaces.

### **3. ECONOMIC BENEFITS OF NEW ENERGY EFFICIENT TECHNOLOGY**

#### **3.1 Technical benefits**

##### **3.1.1 Fuel savings per year**

Modification in Pit furnace will reduce the coke consumption in the pit furnace. Based on the detailed studies undertaken, it is estimated that by modification in Pit Furnaces, efficiency of existing furnace can improve upto 12.3% against 11.4%, hence coke consumption gets reduced by 7.2 tonne (7.5%) per annum for a typical unit having pit furnaces of 600 kg per batch.

##### **3.1.2 Electricity savings per year**

Modified pit furnace reduces fuel consumption and doesn't reduce electricity consumption and hence no electricity savings.

##### **3.1.3 Improvement in product quality**

The project activity is modified pit furnace with improves efficiency, and hence there is no effect on product quality.

##### **3.1.4 Increase in production**

By modification, heat transfer rate of furnace will increase the production and may increase due to reduction in batch time.

##### **3.1.5 Reduction in raw material consumption**

No significant impact on the raw materials consumption.

##### **3.1.6 Reduction in other losses**

There is no significant reduction in other losses.

#### **3.2 Monetary benefits**

Modification of pit furnace for brass melting reduces coke consumption by 7.2 tonne per annum and the monetary savings is estimated at `1.58 lakh per annum.

#### **3.3 Social benefits**

##### **3.3.1 Improvement in working environment in the plant**

Modification of pit furnace leads to better utilization of fuel, increase furnace efficiency and hence due to reduction of temperature of waste flue gases, the working environment will improve considerably.

### **3.3.2 Improvement in skill set of workers**

The technology selected for the implementation is new. The technology implemented will create awareness and operation and maintenance of the new technology and hence improves skills of the workers.

## **3.4 Environmental benefits**

### **3.4.1 Reduction in effluent generation**

There is no significant impact in effluent generation due to implementation of the project activity.

### **3.4.2 Reduction in GHG emission such as CO<sub>2</sub>, NO<sub>x</sub>, etc**

The major GHG emission reduction source is CO<sub>2</sub>. The technology will reduce coke consumption by 7.2 tonne hence, emission reductions are estimated at 19 tonne of CO<sub>2</sub> per annum due to implementation of the project activity or 19 CER.

### **3.4.3 Reduction in other emissions like SO<sub>x</sub>**

As the project activity reduces coke consumption, the SO<sub>x</sub> emissions also reduces to some extent.



#### 4. IMPLEMENTATION OF PROPOSED EQUIPMENT

##### 4.1 Cost of technology/equipment implementation

##### 4.1.1 Cost of technology/equipments

Total cost required for modification in pit furnace is ` 0.30 lakh and monetary savings is estimated at `1.58 lakh only.

##### 4.1.2 Other costs

The civil works and fabrication works for the pit furnace is estimated at ` 0.20 lakh. The details of the item wise cost are furnished in Table 4.1 below:

**Table 4.1 Total Project cost**

S.No	Particular	Unit	Value
1	Pit Furnace	` in lakh	0.30
2	Civil works and Fabrication	` in lakh	0.20
3	Investment without IDC	` in lakh	0.50
4	Interest During Implementation	` in lakh	0.00
5	Total Investment	` in lakh	0.50

##### 4.2 Arrangement of funds

##### 4.2.1 Entrepreneur's contribution

The entrepreneur's contribution is 25% of total project cost, which works out at ` 0.13 lakh.

##### 4.2.2 Loan amount

The term loan is 75% of the total project cost, which works out at ` 0.38 lakh.

##### 4.2.3 Terms & conditions of loan

The interest rate is considered at 10.00% which is prevailing interest rate of SIDBI for energy efficiency projects. The loan tenure is 5 years and the moratorium period is 6 months.

##### 4.3 Financial indicators

##### 4.3.1 Cash flow analysis

Considering the above discussed assumptions, the net cash accruals starting with ` 1.09 lakh in the first year operation and increases to ` 7.75 lakh at the end of eighth year.

### 4.3.2 Simple payback period

The total project cost of the proposed technology is `0.51 lakh and monetary savings due to reduction in energy/production cost is ` 1.58 lakh and payback period works out to be 0.32 years.

### 4.3.3 Net Present Value (NPV)

The Net present value of the investment at 10.0% interest rate works out to be ` 5.05 lakh.

### 4.3.4 Internal rate of return (IRR)

The after tax Internal Rate of Return of the project works out to be 224.97%. Thus the project is financially viable. The average DSCR works out at 12.56.

### 4.3.5 Return on investment (ROI)

The average return on investment of the project activity works out at 31.98%.

## 4.4 Sensitivity analysis in realistic, pessimistic and optimistic scenarios

A sensitivity analysis has been worked out to ascertain how the project financials would behave in different situations like there is an increase in monetary savings and decrease. For the purpose of sensitive analysis, two scenarios are considered are.

- Increase in monetary savings by 5%
- Decrease in monetary savings by 5%

In each scenario, other inputs are assumed as constant. The financial indicators in each of the above situation are indicated along with standard indicators.

**Table 4.2 Sensitivity analysis at different scenario**

Particulars	IRR %	NPV ` in lakh	ROI %	DSCR
Normal	224.97	5.05	31.98	12.56
5% increase in fuel savings	235.69	5.33	32.07	13.18
5% decrease in fuel savings	214.22	4.77	31.98	11.92

As can be seen from above, the project is highly sensitive to fuel savings, the debt service coverage ratio works out to be 11.92 times in worst scenario, which indicates the strength of the project.

#### **4.5 Procurement and implementation schedule**

The project is expected to be completed in 8 days from the date of financial closure and release of work order to the supplier. The detailed schedule of project implementation is furnished in Annexure 6.

**ANNEXURES****Annexure 1: Evaluation of furnace efficiency****1) Ahuja Metal Industries**

<b>S.No</b>	<b>Parameter</b>	<b>Units</b>	<b>Details</b>
1	Fuel used	---	Coke
2	Quantity of brass melted in the pit furnace in the crucible	kg/day	2400
3	Specific heat of brass	kCal/kg °C	0.092
4	Initial temperature of brass	°C	30
5	Final temperature of brass (molten metal)	°C	1021
6	Heat output	kCal/day	2,18,812
7	Quantity of coke consumption	kg/day	320
8	Calorific value of coke	kCal/kg	6000
9	Heat input	kCal/day	19,20,000
10	Efficiency	% age	11.4

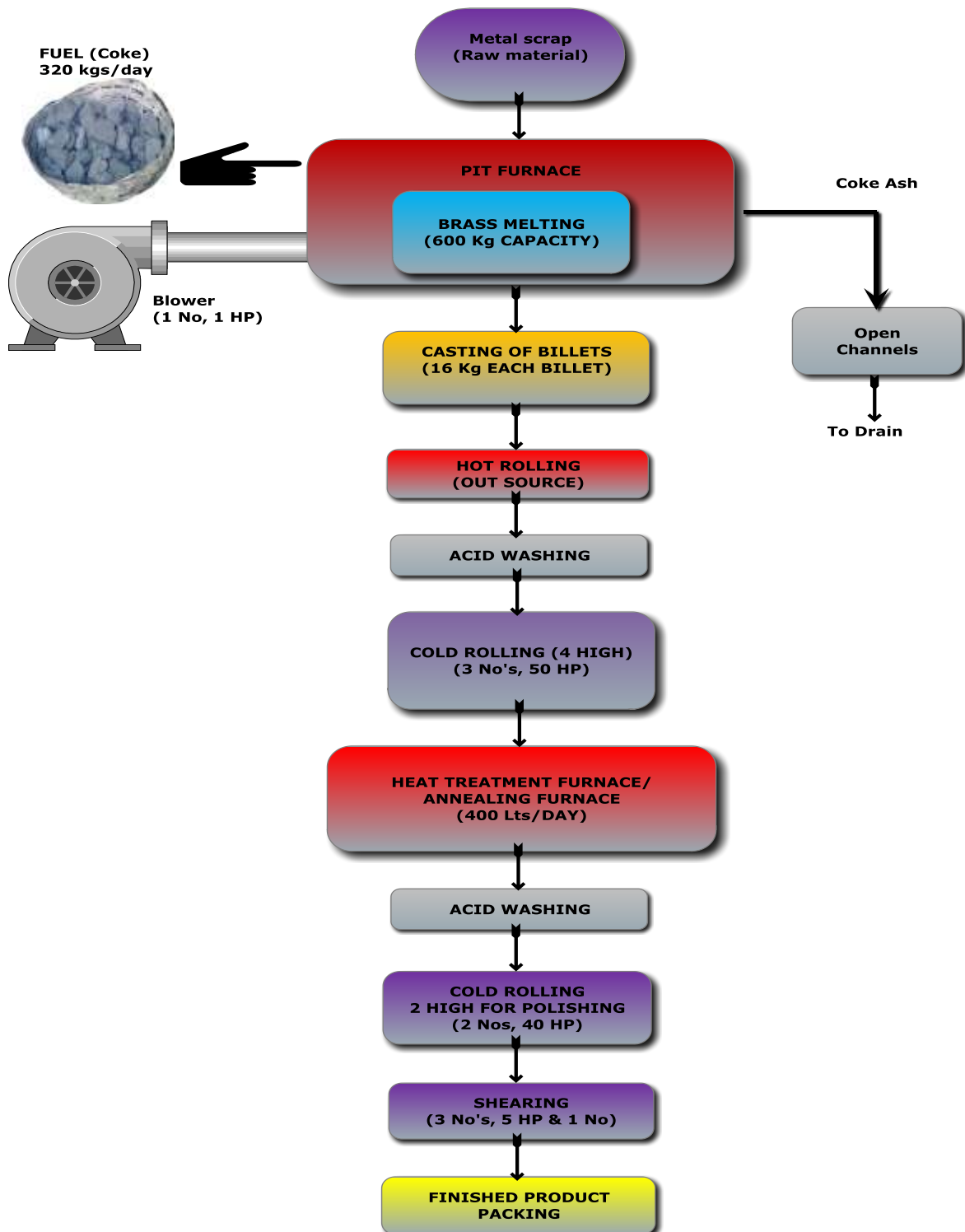
**2) Usha Enterprises**

<b>S.No</b>	<b>Parameter</b>	<b>Units</b>	<b>Details</b>
1	Fuel used	---	Coke
2	Quantity of brass melted in the pit furnace in the crucible	kg/day	2400
3	Specific heat of brass	kCal/kg °C	0.092
4	Initial temperature of brass	°C	30
5	Final temperature of brass (molten metal)	°C	1017
6	Heat output	kCal/day	2,17,929
7	Quantity of coke consumption	kg/day	320
8	Calorific value of coke	kCal/kg	6000
9	Heat input	kCal/day	19,20,000
10	Efficiency	% age	11.35

## 3) Arun metals

S.No	Parameter	Units	Details
1	Fuel used	---	Coke
2	Quantity of brass melted in the pit furnace in the crucible	kg/day	3000
3	specific heat of brass	kCal/kg °C	0.092
4	Initial temperature of brass	°C	30
5	Final temperature of brass (molten metal)	°C	970
6	Heat output	kCal/day	2,59,440
7	Quantity of coke consumption	kg/day	400
8	Calorific value of coke	kCal/kg	6000
9	Heat input	kCal/day	24,40,000
10	Efficiency	% age	10.81

## Annexure 2: Process flow diagram



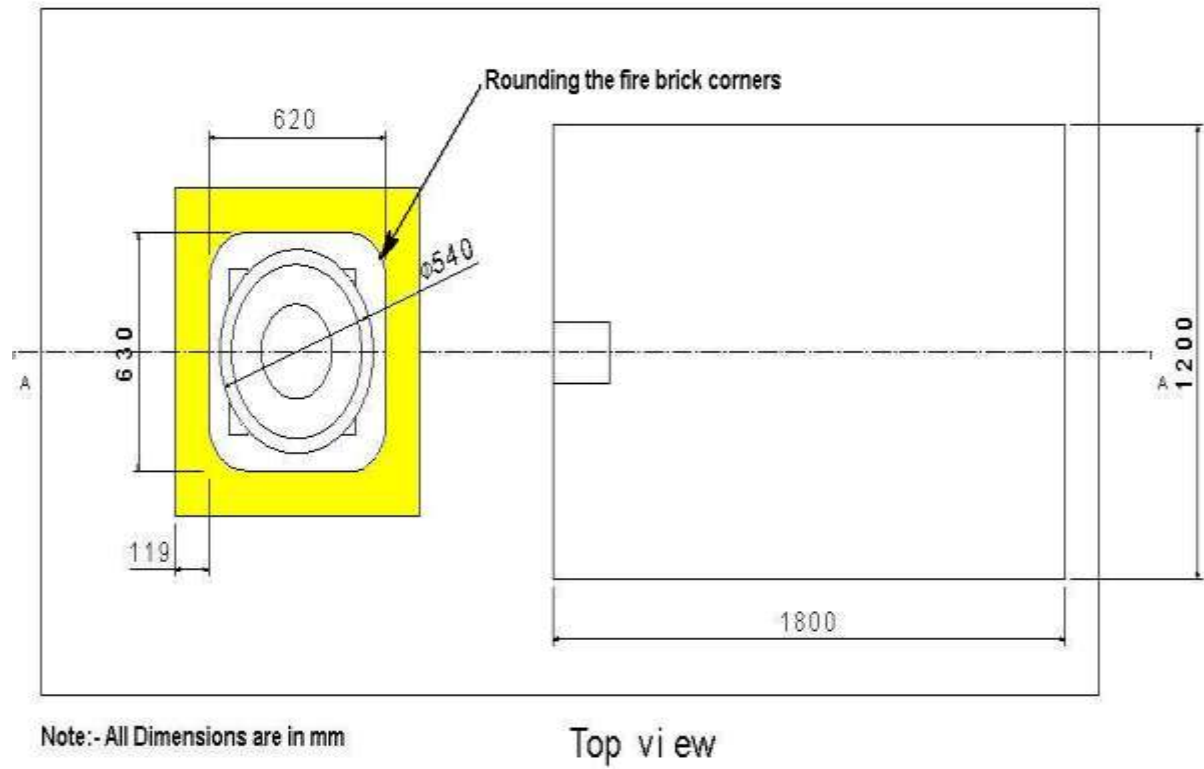
**Annexure 3: Detailed technology assessment report- wood gasifier**

S NO	Parameters	Unit	Details
1	Depth of the pit furnace	m	0.8
2	Initial Volume of pit	m <sup>3</sup>	0.31248
3	Volume of crucible covered in pit	m <sup>3</sup>	0.10302
4	Initial volume covered by coke	m <sup>3</sup>	0.20946
5	Decreased volume of pit furnace by rounding the corner	m <sup>3</sup>	0.01548
6	Final volume of pit after modification	m <sup>3</sup>	0.29700
7	proposed volume covered by coke	m <sup>3</sup>	0.19398
8	<b>% volume reduced for coke @ %saving of coke</b>	<b>%</b>	<b>7.5</b>
9	Amount of fuel saved due to modified volume	Tons/annum	7.2

The cost benefit analysis of modification in pit furnace for brass melting is furnished below:

S.No	Parameter	Units	Details
1	Present quantity of Brass melting per batch	kg/batch	600
2	Coke consumption per batch	kg/batch	80
3	Cost of Coke	`/kg	22
4	Coke consumption per day (4 batch)	kg/batch	320
5	No of working days	Days/ annum	300
6	Present coke consumption	tonnes/annum	96
7	Proposed saving of coke on modified furnace	% age	7.5
8	Coke savings per annum	tonne/annum	7.2
9	Proposed coke consumption	tonne/annum	89
10	Monetary savings per annum	` in lakh	1.58
11	Investment	` in lakh	0.50
12	Payback period	Months	4
14	60% of carbon content in coke	tonne/annum	4.32
15	CO <sub>2</sub> emission reduction	tonne/annum	11

**Annexure 4: Technical/civil drawings of proposed technology**





**Annexure 5: Detailed financial calculations & analysis****Assumptions**

<i>Name of the Technology</i>	<b>Energy Efficient Modified Pit Furnace - Brass Melting</b>		
<i>Rated Capacity</i>	<b>NA</b>		
<i>Details</i>	<i>Unit</i>	<i>Value</i>	<i>Basis</i>
Installed Capacity	Kg	600	
No of working days	Days	300	
No of Shifts per day	Shifts	1	
<b>Proposed Investment</b>			
Energy Efficient Modified Pit Furnace - Brass Melting	` (in lakh)	0.30	
Service Charge Towards design and engineering for Electromechanical works and Cabling & Switches	` (in lakh)	0.20	
Investment without IDC	` (in lakh)	0.50	
Interest During Implementation	` (in lakh)	0.00	
Total Investment	` (in lakh)	0.50	
<b>Financing pattern</b>			
Own Funds (Equity)	` (in lakh)	0.13	Feasibility Study
Loan Funds (Term Loan)	` (in lakh)	0.38	Feasibility Study
Loan Tenure	years	5	Assumed
Moratorium Period	Months	6	Assumed
Repayment Period	Months	66	Assumed
Interest Rate	%age	10.00%	SIDBI Lending rate
<b>Estimation of Costs</b>			
O & M Costs	% on Plant & Equip	10.00	Feasibility Study
Annual Escalation	%age	5.00	Feasibility Study
<b>Estimation of Revenue</b>			
Coke savings per annum	tons	7.2	
Cost	` / tons	22000	Detailed calculations enclosed in DPR
St. line Depn.	%age	5.28	Indian Companies Act
IT Depreciation	%age	80.00	Income Tax Rules
Income Tax	%age	33.99	Income Tax

**Estimation of Interest On Term Loan****(` in lakhs)**

<i>Years</i>	<i>Opening Balance</i>	<i>Repayment</i>	<i>Closing Balance</i>	<i>Interest</i>
1	0.38	0.03	0.35	0.04
2	0.35	0.06	0.29	0.03
3	0.29	0.08	0.21	0.03
4	0.21	0.09	0.12	0.02
5	0.12	0.10	0.03	0.01
6	0.03	0.03	0.00	0.00
		0.38		

**WDV Depreciation****(s` in lakhs)**

<i>Particulars / years</i>	<i>1</i>	<i>2</i>
<b>Plant and Machinery</b>		
Cost	0.50	0.10
Depreciation	0.40	0.08

WDV	0.10	0.02
-----	------	------

Projected Profitability						(R` in lakhs)		
Particulars / Years	1	2	3	4	5	6	7	8
<b>Revenue through Savings</b>								
Fuel savings	1.58	1.58	1.58	1.58	1.58	1.58	1.58	1.58
Total Revenue (A)	1.58	1.58	1.58	1.58	1.58	1.58	1.58	1.58
<b>Expenses</b>								
O & M Expenses	0.05	0.05	0.06	0.06	0.06	0.06	0.07	0.07
Total Expenses (B)	0.05	0.05	0.06	0.06	0.06	0.06	0.07	0.07
PBDIT (A)-(B)	1.53	1.53	1.53	1.53	1.52	1.52	1.52	1.51
Interest	0.04	0.03	0.03	0.02	-	-	-	-
PBDT	1.49	1.50	1.50	1.51	1.52	1.52	1.52	1.51
Depreciation	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
PBT	1.46	1.47	1.48	1.48	1.50	1.49	1.49	1.49
Income tax	0.37	0.48	0.51	0.51	0.52	0.52	0.52	0.51
Profit after tax (PAT)	1.09	0.99	0.97	0.97	0.98	0.98	0.97	0.97

Computation of Tax						(` In lakh)		
Particulars / Years	1	2	3	4	5	6	7	8
Profit before tax	1.46	1.47	1.48	1.48	1.50	1.49	1.49	1.49
Add: Book depreciation	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
Less: WDV depreciation	0.40	0.08	-	-	-	-	-	-
Taxable profit	1.09	1.42	1.50	1.51	1.52	1.52	1.52	1.51
Income Tax	0.37	0.48	0.51	0.51	0.52	0.52	0.52	0.51

Projected Balance Sheet								
Particulars / Years	1	2	3	4	5	6	7	8
<b>Liabilities</b>								
Share Capital (D)	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13
Reserves & Surplus (E)	1.09	2.08	3.05	4.02	5.00	5.98	6.95	7.92
Term Loans (F)	0.35	0.29	0.21	0.12	0.03	0.00	0.00	0.00
Total Liabilities D)+(E)+(F)	1.56	2.49	3.38	4.26	5.15	6.10	7.07	8.04
<b>Assets</b>								
Gross Fixed Assets	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50
Less: Accm. Depreciation	0.03	0.05	0.08	0.11	0.13	0.16	0.18	0.21
Net Fixed Assets	0.47	0.45	0.42	0.39	0.37	0.34	0.32	0.29
Cash & Bank Balance	1.09	2.05	2.96	3.87	4.78	5.75	6.76	7.75
TOTAL ASSETS	1.56	2.49	3.38	4.26	5.15	6.10	7.07	8.04
Net Worth	1.22	2.21	3.18	4.14	5.12	6.10	7.08	8.05
Dept equity ratio	2.76	2.28	1.64	0.96	0.20	0.00	0.00	0.00

**Projected Cash Flow:**

<b>Particulars / Years</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
<b>Sources</b>									
Share Capital	0.13	-	-	-	-	-	-	-	-
Term Loan	0.38								
Profit After tax		1.09	0.99	0.97	0.97	0.98	0.98	0.97	0.97
Depreciation		0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
Total Sources	0.50	1.12	1.02	0.99	1.00	1.01	1.00	1.00	1.00
<b>Application</b>									
Capital Expenditure	0.50								
Repayment of Loan	-	0.03	0.06	0.08	0.09	0.10	0.03	-	-
Total Application	0.50	0.03	0.06	0.08	0.09	0.10	0.03	-	-
Net Surplus	-	1.09	0.96	0.91	0.91	0.91	0.97	1.00	1.00
Add: Opening Balance	-	-	1.09	2.05	2.96	3.87	4.78	5.75	6.76
Closing Balance	-	1.09	2.05	2.96	3.87	4.78	5.75	6.76	7.75

**Calculation of Internal Rate of Return**

(s` in lakhs)

<b>Particulars / year</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
Profit after Tax		1.09	0.99	0.97	0.97	0.98	0.98	0.97	1.95
Depreciation		0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.05
Interest on Term Loan		0.04	0.03	0.03	0.02	-	-	-	-
Cash outflow	(0.50)								
Net Cash flow	(0.50)	1.09	0.99	0.97	0.97	0.98	0.98	0.97	1.95
IRR	224.97								
NPV	5.05								

**Break Even Point**

<b>Particulars / Years</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
<b>Variable Expenses</b>								
Oper. & Maintenance Exp (75%)	0.04	0.04	0.04	0.04	0.05	0.05	0.05	0.05
Sub Total (G)	0.04	0.04	0.04	0.04	0.05	0.05	0.05	0.05
<b>Fixed Expenses</b>								
Oper. & Maintenance Exp (25%)	0.01	0.01	0.01	0.01	0.02	0.02	0.02	0.02
Interest on Term Loan	0.04	0.03	0.03	0.02	0.00	0.00	0.00	0.00
Depreciation (H)	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
Sub Total (I)	0.08	0.07	0.07	0.06	0.04	0.04	0.04	0.04
Sales (J)	1.58	1.58	1.58	1.58	1.58	1.58	1.58	1.58
Contribution (K)	1.55	1.54	1.54	1.54	1.54	1.54	1.53	1.53
Break Even Point (L= G/I)	5.31%	4.62%	4.26%	3.80%	2.70%	2.76%	2.81%	2.87%
Cash Break Even {(I)-(H)}	3.60%	2.91%	2.55%	2.08%	0.99%	1.04%	1.09%	1.15%
Break Even Sales (J)*(L)	0.08	0.07	0.07	0.06	0.04	0.04	0.04	0.05

**Return on Investment**

<b>Particulars / Years</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>Total</b>
Net Profit Before Taxes	1.46	1.47	1.48	1.48	1.50	1.49	1.49	1.49	11.87
Net Worth	1.22	2.21	3.18	4.14	5.12	6.10	7.08	8.05	37.10
									31.98%

**Debt Service Coverage Ratio**

<b>Particulars / Years</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>Total</b>
<b>Cash Inflow</b>									
Profit after Tax	1.09	0.99	0.97	0.97	0.98	0.98	0.97	0.97	5.98
Depreciation	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.16
Interest on Term Loan	0.04	0.03	0.03	0.02	0.00	0.00	0.00	0.00	0.12
<b>TOTAL (M)</b>	<b>1.16</b>	<b>1.05</b>	<b>1.02</b>	<b>1.01</b>	<b>1.01</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>6.25</b>

**DEBT**

Interest on Term Loan	0.04	0.03	0.03	0.02	0.00	0.00	0.00	0.00	0.12
Repayment of Term Loan	0.03	0.06	0.08	0.09	0.10	0.03	0.00	0.00	0.38
<b>Total (N)</b>	<b>0.07</b>	<b>0.09</b>	<b>0.11</b>	<b>0.10</b>	<b>0.10</b>	<b>0.03</b>	<b>0.00</b>	<b>0.00</b>	<b>0.50</b>
<b>Average DSCR (M/N)</b>	<b>12.56</b>								

**Annexure 6: Details of procurement and implementation plan with schedule/timelines****Project Implementation Schedule – Energy Efficient Modified Pit Furnace**

S. No.	Activities	Days							
		1	2	3	4	5	6	7	8
1	Procurement of Materials								
2	Construction of furnace								
3	Curing								
4	Trial Runs								

**Process Breakdown**

S. No.	Activities	Days							
		1	2	3	4	5	6	7	8
1	Dismantling of furnace								
2	Construction of furnace								
3	Curing								
4	Trial Runs								

**Annexure 7: Details of technology/equipment and service providers with contact nos.**

Equipment details	Source of technology	Service/technology providers
Modified Pit Furnace	Local suppliers are available	A.R ENGG. WORKS C-1,682, JECIO COLONY, JAGADHRI, HARYANA – 135003 TEL : 01732-316704, 94166-80705, 93555-80705.

**Annexure 8: Quotations or techno-commercial bids for new technology/equipment**

TIN : 06741616247

01732-316704  
94166-80705  
93555-80705



**A. R. ENGG. WORKS**

**Manufacturers of :**

BRASS & S.S. BRUSH, ALL TYPE OF FURNACES, DRYERS, SCCUZOR, WASHING MACHINE  
FOR BRASS SHEET & COIL MILL, MANUAL & ELECTRICAL CRAINS FITTINGS WORKS  
DEALS IN : FIRE BRICKS, REFRACTORY PRODUCTS, BURNERS, BLOWERS, ASBESTOS SHEETS ETC.

**C-1, 682, JESICO COLONY, JAGADHRI - 135 003 (HARYANA)**

Ref. No.....

Dated 5/4/10

To

Zenith Energy Services (P) Ltd  
Hyderabad (India)

Sub : Modified pit furnace  
(Approx Pit Size : 620 mm x 630mm)

Sir,

We are pleased to quote above mentioned modified pit furnace with circular brick corners in reference to telephonic enquiry dated 04-04-2010 as under:

The complete modified pit furnace fabricated with:

1. Refractory Bricks
2. Refractory Cement
3. Red Bricks will cost : **Rs. 30,000/-**  
(Rupees thirty thousand only /-)

The above rates are ex- works Jagadhri. Taxes extra as applicable at the time of delivery.  
Payment 40%, 50% is running payment and balance 10% after commissioning and trial.

Hope your will find our rates most competitive and will do favour as with your valued order.

Thanking you,

Yours faithfully,

For **A.R. Engg. Works,**



### **Bureau of Energy Efficiency (BEE)**

(Ministry of Power, Government of India)

4th Floor, Sewa Bhawan, R. K. Puram, New Delhi – 110066

Ph.: +91 – 11 – 26179699 (5 Lines), Fax: +91 – 11 – 26178352

Websites: [www.bee-india.nic.in](http://www.bee-india.nic.in), [www.energymanagertraining.com](http://www.energymanagertraining.com)



### **Zenith Energy Services Pvt. Ltd**

10-5-6/B, My Home Plaza, Masab

Tank HYDERABAD, AP 500 028

Phone: 040 23376630, 31,

Fax No.040 23322517

Website: [www.zenithenergy.com](http://www.zenithenergy.com)



### **India SME Technology Services Ltd**

DFC Building, Plot No.37-38,

D-Block, Pankha Road,

Institutional Area, Janakpuri, New Delhi-110058

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Website: [www.techsmall.com](http://www.techsmall.com)